



**MINISTRY OF FOREIGN AFFAIRS  
OF DENMARK**  
*Invest in Denmark*

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# **INVEST IN DENMARK SERVICE PROVIDER NETWORK**

**JUNE 2022**

*Organised by Invest in Denmark*  
[www.investindk.com](http://www.investindk.com)



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# **ACCOUNTING SERVICES AND COMPANY ADMINISTRATION**

## ACCOUNTOR

**account+or****Address**

Accountor Denmark  
Herlev Hovedgade 195  
2730 Herlev

**Contact person(s)**

Karsten Heiselberg  
CEO

**Contact info**

E: [salg@accountor.dk](mailto:salg@accountor.dk)  
T: +45 44345000

**Main competencies / focus areas**

We are Accountor, your ideal partner in accounting, payroll, HR and financial advisory services. We have offices in seven countries, with the latest tools and more than 2,500 passionate people delivering better results for you. In Denmark, we are around 100 employees at your service.

**Description of products and services****Financial outsourcing services**

Accountor offers financial outsourcing services, including all types of accounting services, except from auditing.

- Daily bookkeeping (debtors and creditors control), financial accounting
- VAT statements and –filing
- Month-end closing
- Reporting
- Year-end closing, annual report and tax report

**Payroll and HR Services**

Accountor is a full service provider within the HR area. Today, we offer the following services within HR, and we continuously expand the list:

- Payroll administration
- Personnel law
- Financial and HR staff for hire
- Recruitment of candidates within finance and payroll
- Test of top candidates in recruitment processes

**Experience with assisting foreign establishments in Denmark**

Accountor's Start-up Services give foreign companies, wanting to establish business in Denmark, an easy and effective start-up. We will guide and assist you in all aspects of the establishment.

**Company website**

[www.accountor.com/dk](http://www.accountor.com/dk)

**Presence in Denmark**

Herlev and Herning

**Global Presence (affiliates, partners etc.)**

Finland, Norway, Sweden, the Netherlands, Ukraine, Russia

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## RSM DENMARK STATS AUTORISERET REVISIONSPARTNERSELSKAB

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**Address**

RSM Denmark Statsautoriseret  
Revisionspartnerselskab  
Ved Vesterport 6, 5  
DK-1612 Copenhagen V

**Contact person(s)**

Peter Arent Benkjer  
Partner  
  
Martin Enderberg Lassen  
Partner

**Contact info**

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T: +45 3337 6016  
  
E: mael@rsm.dk  
T: +45 3337 6048

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**Main competencies / focus areas**

- Specialized in small and midsize companies
- Helping "Start ups" – attending meetings and facilitating all necessary registration issues
- Bookkeeping services
- Payroll services
- Monthly, quarterly and year end reporting
- Tax and VAT services and advisory
- Preparation og statutory account
- Audit

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**Description of products and services**

We deliver accounting services and audit to small and midsize companies. We have success in being a full-service provider in bookkeeping, payroll and VAT service, helping with day to day administration and reporting to management. Further we advise regarding VAT and TAX matters.

Furthermore we prepare and audit financial statements and annual reports, tax specifications and filing to the Danish Business Authority and TAX-office.

Our organization is focused on personal service –handling all the administrative needs an international organization has when starting up in Denmark.

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**Experience with Invest in Denmark**

We have been working with Invest in Denmark since 2013.

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**Experience with assisting foreign establishments in Denmark**

Extensive experience over the last 20 years both through "Invest in Denmark" and through our international network

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**Company website**

www.rsm.dk

**Presence in Denmark**

11 offices and 200 employees.  
Copenhagen, Aarhus, Kolding, Esbjerg a.o.

**Global Presence (affiliates, partners etc.)**

Through our international network we are represented in Nordic Countries Europe, USA a.o.

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**BAKER TILLY****Address**

Baker Tilly Denmark  
 Godkendt Revisionspartnerselskab  
 Poul Bundgaards Vej 1, 1  
 DK-2500 Valby  
 Copenhagen

**Contact person(s)**

Ramazan Turan  
 State Authorised Public Accountant, Partner

Ole Schmidt  
 Registered Public Accountant, Partner

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 T: +45 33 45 10 00  
 M: +45 21 13 40 88

ole@bakertilly.dk  
 T: +45 63 13 07 30  
 M: +45 40 43 93 03

**Main competencies / focus areas**

- Audit and Accounting
- Advisory services
- BPO services
- Payroll and bookkeeping services
- Corporate finance
- BI and analytics, automation and robotics, ERP
- Tax
  - Corporate tax / Business tax
  - Personal Tax / Global mobility services (inbound/outbound relocation, social security)
  - Transfer pricing
  - VAT

**Description of products and services**

Baker Tilly Denmark provides accounting, audit and advisory services to Danish and international companies. Our mission is to create the most effective and innovative solutions for our clients.

We have a high qualified tax department that, among other services, offers a specific global mobility program, where we assist an increasing number of companies and private persons with a wide range of services, such as personal tax issues, expatriation, pay-roll and social security.

We are a member firm of the Baker Tilly network, one of the largest global networks of independent accounting and business advisory firms in world, whose member firms share our dedication to exceptional client service. Our international network and experienced collaboration with other Baker Tilly member firms strengthen our capability to assist any company or private person who may be interested in investing – or establishing in Denmark.

**Experience with Invest in Denmark**

Since 2015 we are part of Invest in Denmark's service provider network.

**Experience with assisting foreign establishments in Denmark**

We have several years of experience in delivering services to a wide range of companies and private persons establishing in Denmark.

**Company website**

www.bakertilly.dk

**Presence in Denmark**

- Approx. 150 employees
- 17 partners
- 2 office locations: Copenhagen and Odense

**Global Presence (affiliates, partners etc.)**

Baker Tilly International:

- 36,000+ employees globally
- 120+ member firms
- Offices based in 146+ countries

**Language skills within the company**

Danish, English, German, Swedish, Turkish, Spanish, Urdu, Hindi, Punjabi and Arabic.



## ECOVIS

### Address

Ecovis Danmark  
Store Kongensgade 36, 3<sup>rd</sup> floor.  
DK-1264 Copenhagen K

### Contact person(s)

Kurt Bülow, CPA, partner, Head of the international team

Jerrik Olsen, Master in Business Administration and Auditing, International team

### Contact info

**E-mail :** [kurt.bulow@ecovis.dk](mailto:kurt.bulow@ecovis.dk)

**Direct:** +45 57 66 24 62

**Mobile:** +45 40 51 45 40

**E-mail:** [jerrik.olsen@ecovis.dk](mailto:jerrik.olsen@ecovis.dk)

**Direct:** +45 57 66 24 70

**E-mail** [denmark@ecovis.com](mailto:denmark@ecovis.com)

### Main competencies / focus areas

Our focus is total service packages for small and mid-sized firms, and nice specialized services for multinationals.

- **Advice.** First advice/check of the right structure for your business in Denmark.
- **Establish business in Denmark:** Company, Branch, Permanent Establishment, CVR No. and VAT registration
- **General:** Accounting, Tax, audit and legal services
- **Day to day business:** Bookkeeping, Payroll, Tax compliance, Annual Accounts, Tax Returns, daily administration
- **Expats:** applications etc.
- **Business areas :** construction, health sector, IT business, Fashion, restaurant chains, development and others
- **Transfer pricing:** assistance with Master and local files
- **Know more** look at our **Doing Business in Denmark** <https://www.ecovis.com/dk/doing-business-in-denmark/>

### Description of products and services

Our One Stop Shop concept means that one person in Ecovis will take care of organizing the different services needed and introduce you to the relevant persons. So after establishing the right structure, if you are not already established, some of the following could be the needs:

- **Bookkeeping,** we can do it, you can do it and we can set up on Ecovis Online with the applications relevant
- **Payroll:** registration of your employees, running monthly payroll including reporting to authorities.
- **Expats:** we look at the possibilities and prepare applications and run the payrolls after wards
- **Day to Day business:** we can do the management Reporting, and e.g. handle VAT Tax Returns
- **Yearly activities:** Preparing annual accounts and CIT Tax Returns
- **Audit:** we can perform the audit, or hand over the documentation and annual accounts to others for audit.
- **Transfer Pricing:** assist to fulfill the requirements of TP documentation to be submitted with CIT Tax return

If a need for coordinating of cross boarder matters, when running business in several countries, we can rely on our very strong international network with over 8,500 people operating in more than 80 countries. Its focus and core competencies lie in tax consultation, accounting, auditing and legal advice.

### Experience with Invest in Denmark

We joined Invest in Denmark's service provider network in 2013.

### Experience with assisting foreign establishments in Denmark

A team, who nearly exclusively are working with foreign owned entities operating in Denmark, will serve you.

This is our daily work and business. See our references for international clients at [www.ecovis.dk/about-us/references](http://www.ecovis.dk/about-us/references).

Write an email to [denmark@ecovis.com](mailto:denmark@ecovis.com) and we can set up a Teams meeting with you where we can discuss your company's need before you take any decisions. If you are a Construction Enterprise ask for our brochure about Foreign Construction Enterprises operating in Denmark

### Company website

[www.ecovis.dk](http://www.ecovis.dk)

### Presence in Denmark

App 30 employees  
Copenhagen  
Ringsted

### Global Presence (affiliates, partners etc.)

Ecovis is operating in more than 80 countries, competencies lie in tax consultation, accounting, auditing, and legal services.

Which countries please see our website [www.ecovis.dk](http://www.ecovis.dk)

### Language skills within the company

Danish, English, Russian, Ukrainian,  
Hindi, Turkish



## ENVISOR APS



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**Address**

ENVISOR  
Symbion, 3 Fruebjergvej  
DK 2100 Copenhagen Ø

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**Contact person(s)**

Erik Plinius  
Owner and founder

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**Contact info**

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T: +45 2244 1384  
M: +45 2186 1880

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**Main competencies / focus areas**

- Establishment of company or branch
- Business Administration Service
- Accounting and Financial Reporting, Tax, duties and VAT
- Payroll Service
- Annual Reports
- Company Registration issues
- Financial Management
- HSE Management

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**Description of products and services**

Cooperating with ENVISOR ensures your success on the Danish market. Established in 1981 ENVISOR is a trusted service provider with full knowledge of the requirements for efficient start and trouble-free operation of a successful business entity in Denmark.

ENVISOR serves small and medium sized companies as a professional and dedicated advisor for companies in all industries. ENVISOR handles all the practical day to day issues, such as contact to Danish Authorities, setting up accounting, doing the payroll and securing the correct TAX and VAT registration.

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**Experience with Invest in Denmark**

We have worked with Invest in Denmark since 2011

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**Experience with assisting foreign establishments in Denmark**

ENVISOR has assisted several companies both in the process of establishing the company in Denmark and running the daily administrative routine of doing business in Denmark.

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**Company website**

www.envisor.dk

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**Presence in Denmark**

Copenhagen

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## MARKMAN & BECHLUND APS

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**Address**

Markman & Bechlund ApS  
Marielystvej 52, B 110  
2000 Frederiksberg

**Contact person(s)**

Peter Bechlund  
Partner

**Contact info**

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T: +45 36964866  
M: +45 27138545

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**Main competencies / focus areas**

- International experience and cross-cultural communication •
- Financial reporting – we are your local finance department •
- Accounting and finance, debtors ledger, creditor escrow, cash management, end of year reporting, tax and VAT
- HR services, salary etc.

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**Description of products and services**

- Business setup
- Accounting services
- Management consulting

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**Experience with Invest in Denmark**

Joined the network in 2015

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**Experience with assisting foreign establishments in Denmark**

Italian, French, Swedish, and Hungarian companies

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**Company website**

www.markman-bechlund.dk

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**Presence in Denmark**

Zealand and Copenhagen/Frederiksberg  
Jutland and Funen:: Århus/City

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**Language skills within the company**

Danish, English, Italian, German, and  
French

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## REDMARK

### Address

Redmark  
Dirch Passers Allé76  
DK-2000 Frederiksberg

### Contact person(s)

Mark Leerdrup, Partner  
Henrik J. Thomsen, Partner

### Contact info

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T: +45 4196 5879  
  
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T: +45 4196 5893

### Main competencies / focus areas

We have extensive experience in working for international clients and we combine our strong local competencies with our international insight. Redmark is a Danish professional service provider working with audit, advisory, digitalisation and taxes. We have approximately 220 employees including a tax group with 10 employees and business service group with +20 employees.

### Description of products and services

- Business set-up: planning and execution (structure, tax, compliance, registrations, payroll etc.)
- Maintenance (Web-based bookkeeping, VAT, tax, payroll, group reporting)
- Consultancy closely related to the bookkeeping including digitalisation and reporting etc.
- Compliance (statutory accounts, tax return, certificates, SOX testing)
- Audit services
- Valuation expert services

### Experience with Invest in Denmark

We joined the network in 2015. During the years we have assisted many international clients setting up their business in Denmark.

### Experience with assisting foreign establishments in Denmark

Redmark has for many years provided business and audit services to international clients. Your key point of contacts Mark and Henrik have assisted many international clients with setting up business and providing accounting/auditing services in Denmark. Both are also very experienced in international work and have insight in business cultural differences, which provides a solid basis for understanding your needs.

### Company website

www.redmark.dk

### Presence in Denmark

Copenhagen  
Aarhus  
Aalborg

### Global Presence (affiliates, partners etc.)

We are a full member of the global network MGI, who are represented in more than 90 countries around the world.

### Language skills within the company

English, German, Nordic, Turkish, Polish.

## SHELTONS ACCOUNTANTS & BUSINESS ADVISERS



### Address

Sheltons Accountants  
Fredericiagade 15B, ground floor,  
DK-1310 Copenhagen, Denmark

### Contact person(s)

Stefano Oragano  
Director

### Contact info

E: S.Oragano@SheltonsGroup.com  
T: +45 45 46 10 88

### Main competencies / focus areas

Our core services includes:

- Accounting and tax, full range accounting/tax compliance services
- Bookkeeping, reporting and accounting
- VAT and payroll administration
- Formation of entities with full administrative support
- Business advice
- Tax advice at all levels

### Description of products and services

Sheltons Accountants is a specialist firm, working exclusively with internationally based clients with, or planning, some form of presence in Denmark. We focus on providing a wide range of highly professional accounting, tax and business advisory services for foreign companies doing business in or with Denmark, and for individuals moving to Denmark. We are a completely independent, specialised firm, with English as our company language. We are something of a 'one-stop shop' - we provide tax and legal advice, we form the entity or branch and we provide the regular tax, legal, accounting, expat relocation and administrative services - allowing you to concentrate on your business. We are a multinational team including individuals from Denmark, the UK and elsewhere, offering full management support. We specialise in guiding you, as a non-Danish based business, safely through the maze of challenges of setting up and running operations in a new jurisdiction. Our range of services extends to assisting with a wide variety of aspects of doing business in Denmark including assistance with employment contracts and bringing non-Danish workers into Denmark through to providing a director and registered office for Danish subsidiaries.

### Experience with Invest in Denmark

Sheltons Accountants has been assisting internationally based clients since 1995. Our client base is made up of small to medium-sized internationally operating companies investing into Denmark from Western Europe, the EU, North America, Asia and Australasia.

### Experience with assisting foreign establishments in Denmark

Sheltons Accountants has been assisting internationally based clients since 1995. Our client base is made up of small to medium-sized internationally operating companies investing into Denmark from Western Europe and the EU, North America, Asia and Australia.

### Company website

www.SheltonsGroup.com

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners etc.)

Australia, Denmark, Italy, Malta & United Kingdom

### Language skills within the company

English, Danish, Swedish, Maltese, Italian, Polish, Arabic.

## TMF GROUP



Global reach  
Local knowledge

### Address

TMF Denmark A/S  
Købmagergade 60, 1. sal tv.  
DK-1150 Copenhagen K

### Contact person(s)

Jochem Van Rijn  
(Commercial Director Nordics)

Dannie Wai  
(Director Client Services)

### Contact info

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T: +45 20607362

E: dannie.wai@tmf-group.com  
T: +45 58595918

### Main competencies / focus areas

The TMF Group assists multinational companies to operate and expand globally by supporting them with the challenges of local company formation, administrative, corporate secretarial, management, accounting, tax and employer compliance obligations. We often support clients in multiple jurisdictions.

### Description of products and services

- Set-up of a local corporate entity -assistance with the set-up of a limited liability company or the registration of a branch office.
- Bookkeeping & accounting –assistance with the bookkeeping, preparation of reporting packages, the consolidation, preparation of the annual financial statements and liaising with the local auditor in order to arrange for the audit of the company.
- HR & Payroll services –we assist our clients' local employees with a full range of HR & Payroll services.
- VAT reporting –assistance with the VAT registration and VAT administration for our clients' local entity. In addition, we arrange for the VAT filing to take place and we act as VAT representative for international clients that have VAT liable activities in Denmark.
- Registered address service –we offer our clients the possibility of having their registered office or postal address with us.
- Administrative services –in addition to the above, we provide our clients with a wide range of administrative services as assistance with opening of a local bank account, operation of our clients' bank accounts, arrange for legalizations and notarizations, liaising with the local authorities etc.

### Experience with Invest in Denmark

TMF Denmark A/S assist Invest in Denmark's clients with the establishment of a local corporate entity and thereafter with the on-going administration of the local entity.

### Experience with assisting foreign establishments in Denmark

TMF Denmark A/S has since its establishment in 1999 assisted foreign companies with both establishment and the on-going administration of their international companies.

### Company website

www.tmf-group.com

### Presence in Denmark

TMF Denmark A/S has its Danish Head Office in the centre of Copenhagen

### Global Presence (affiliates, partners etc.)

The TMF Group has offices in the most important business locations –our global coverage includes 120 offices in 85 countries

### Language skills within the company

All employees are fluent in English –other languages spoken: Nordic languages, Dutch, Spanish, German, Mandarin, Cantonese, Slovak, Czech and Urdu.

# CONSULTING SERVICES

## ALFANORDIC



### Address

Sortemosevej 19  
DK-3450 Allerød

### Contact person(s)

Rasmus Kriegel  
Market Director

Lisbeth Bonde  
Sales & Marketing Manager

### Contact info

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T: +45 3144 8000  
E: rakr@alfanordic.com  
T: +45 3144 7515  
E: libo@alfanordic.com  
T: +45 31447544

### Main competencies / focus areas

- Advice, operational support and training for life science: Drugs, medicinal cannabis products, cosmetics, food supplements and medical devices.
- Regulatory expertise focusing on license to operate and market products - in Denmark and abroad
- Quality Assurance ensuring that products, systems and processes meet regulatory requirements.
- Validation and Quality Control with a risk-based approach to ensure patient and product safety.
- Project Management, from game plan to execution and completion

### Description of products and services

- Strategic Consulting: Identify and create overview of how to solve critical issues, supporting decision making and setting directions for new projects in life science companies.
- Introduction to Danish rules and regulations, mapping possibilities and challenges in the regulatory landscape outside Denmark, development of regulatory strategy that support the business' goals.
- Contact to relevant authorities on behalf of clients: Write and submit applications, making enquiries, resolving critical issues to obtain company or product approval.
- Translations and review of regulatory documents, marketing material etc. We understand the regulatory context and 238 languages.
- Quality Assurance advice and support, e.g. for setting up quality system and maintaining a culture of working in compliance with rules and regulations.
- Assisting companies before, during and after inspections by the regulatory authorities for our clients to obtain authorizations and licenses necessary to operate in the Danish life science business.
- Product safety services for drugs, medical devices, cosmetics and food supplements.
- Production facility design and lay-out, project master plan for construction and reconstruction, permit applications, project execution strategy, daily management of construction site, contract and project management including controlling time, cost and risk throughout the process.
- Due diligence to avoid surprises in new endeavors and projects
- Validation & Qualification of equipment, rooms, IT-systems etc. focusing on risks for patient and product safety.
- IT & Automation services securing reproducibility, smooth automation and validation of software.
- Operational support: Interim resources for roles in pharmaceutical manufacturing e.g. talented project managers, validation engineers and quality specialists with expertise in *Good Manufacturing Practice*.

### Experience with Invest in Denmark

Collaboration since early 2020.

### Experience with assisting foreign establishments in Denmark

- More than 5 years of experience with assisting life science companies wanting to do business in Denmark
- HQ in Denmark, subsidiary in USA. Experience supporting Danish companies in other countries, including China.

### Company website

www.alfanordic.com

### Presence in Denmark

Hvidovre (Copenhagen area). Delivering solutions for Danish companies and foreign companies entering Denmark.

### Global Presence (affiliates, partners etc.)

Subsidiary in North Carolina, USA.

### Language skills within the company

Danish and English

## BARZELL



### Address

Barzell  
Paradisvænget 14  
DK-2840 Holte  
Denmark

### Contact person(s)

Michael Meyer  
Partner

Jacob Perch  
Partner

### Contact info

E: Michael.meyer@barzell.dk  
M: +45 2147 1502

E: jacob.perch@barzell.dk  
M: +45 2192 7141

### Main competencies / focus areas

Barzell's expertises are built upon the founders' extensive experience from management positions in Scandinavian enterprises serving the following industrial sectors/industries:

- Environmental
- Biotech
- Oil and petrochemical
- Manufacturing and processing
- Telecommunications & Electronics
- Defence & IT

### Description of products and services

Barzell offers a wide range of advisory services related to market entry in to one or more of the Scandinavian countries, such as:

- Market Analysis & Assessment
- Strategy Development and Execution
- Business Development
- Interim Sales Start-up and Marketing Activities
- Operational Office Management/shared office
- Onboarding of local staff members

### Experience with Invest in Denmark

### Experience with assisting foreign establishments in Denmark

- Post-merger integration & streamlining in the Telecommunications sector
- Acquisition and spin-off

### Company website

www.barzell.dk

### Presence in Denmark

Head-Office:  
Paradisvænget 14  
DK-2840 Holte

### Global Presence (affiliates, partners etc.)

Network of specialist service providers in Scandinavia

### Language skills within the company

- English & French
- Danish & Swedish



## COMPANY PARTNER

## COMPANY PARTNER

**Address**

Company Partner  
Strandvejen 417 D  
DK-2930 Klampenborg

**Contact person(s)**

Hans Rasmussen

**Contact info**

E: hr@company-partner.dk  
M: +45 2924 9408

**Main competencies / focus areas**

Company Partner is an international oriented company, which has many years of experience in solving assignments with sales and marketing support to SME. These companies are within knowledge based technologies in high tech companies in EU.

**Description of products and services**

Company Partner is an umbrella organization with competent and qualified partners, who possess a number of peak competences within the niche areas, where it is necessary to involve relevant expertise. All the partners within the umbrella organization have many years of experience based on appointments in large companies in leading positions in the private as well as in the public sector, and have theoretical and practical knowledge and are familiar with cross-border projects in various countries.

**Experience with Invest in Denmark**

We have experience with providing services for companies, which wish to establish activities in Denmark.

**Experience with assisting foreign establishments in Denmark**

Company Partner has assisted various types of companies in establishing sales and marketing activities in Denmark as well as in other EU countries.

**Company website**

www.company-partner.com

**Presence in Denmark**

Copenhagen

**Global Presence (affiliates, partners etc.)**

Company Partner is represented in Denmark and has also a co-partner in Canada.

**Language skills within the company**

Company Partner speaks, reads and writes Danish, English and Spanish and speaks and reads Swedish, Norwegian and German

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**COWI****Address**

COWI A/S  
Parallelvej 2  
DK-2800 Kgs. Lyngby

**Contact person(s)**

Jasper Kyndi  
Senior Market Director

**Contact info**

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T: +45 56406547  
M: +45 5159 6547

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**Main competencies / focus areas**

COWI is a leading consulting group within engineering, economics and environmental science – further we have an architectural arm run under its own brand, ARKITEMA.

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**Description of products and services**

From buildings and renewable energy to climate adaption plans and major infrastructure projects all over the world, our ultimate goal is to help build a better world project by project.

We provide a combination of multidisciplinary services to local markets and specialist services to the global market, and we strive to deliver solutions to both customers, users and society. We do so through our 360° mind-set and by drawing on the knowledge and experience of our specialists, which have been developed over the course of almost 90 years.

At any given time, COWI is involved in approximately 10,000 projects across the globe.

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**Experience with Invest in Denmark**

Participation in the IDK Service Provider Network.

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**Experience with assisting foreign establishments in Denmark**

COWI has assisted hundreds of overseas companies getting established in Denmark, Norway and Sweden. We assist with site selection, due diligence (portfolios and/or specific sites), design, supervision and commissioning.

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**Company website**

www.COWI.com

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**Presence in Denmark**

Kgs. Lyngby  
Aalborg  
Aarhus  
Vejle  
Esbjerg  
Ringsted  
Odense

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**Global Presence (affiliates, partners etc.)**

The head office of the COWI Group is in Kongens Lyngby, north of Copenhagen, and COWI maintains 90 branch offices and affiliated offices in Asia, Europe, the Middle East, Africa and the American.

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**Language skills within the company**

Almost all languages

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**Address**

Ernst & Young P/S  
Dirch Passers Alle 36,  
2000 Frederiksberg

**Contact person(s)**

Carina Marie G. Korsgaard  
Partner, Tax

Susanne Scott Levinsen  
Partner, Law

**Contact info**

E: Carina.M.G.Korsgaard@dk.ey.com  
M: +45 2529 3764

E: Susanne.S.Levinsen@dk.ey.com  
M: +45 2529 3599

**Main competencies / focus areas**

EY has four integrated service lines — Assurance, Advisory, Tax and Transaction Advisory Services. Combined with our deep sector knowledge, we help our clients to capitalize on new opportunities and assess and manage risk to deliver responsible growth. Our high-performing, multidisciplinary teams help clients conquer their challenges and obligations by delivering high quality and value creating advice.

We operate closely together with EY member firms worldwide to provide, leveraging country and subject matter experts to ensure accommodate all types of specific commercial needs from our clients.

**Description of products and services**

- Assurance provides services within the following key areas: Audit, Financial Accounting Advisory Services, Forensic & Integrity Services, Climate Change and Sustainability Services
- Advisory provides services within the following key areas: Emerging tech, Big data and analytics, Customer, Cybersecurity, Performance improvement, Risk and Strategy
- Tax provides services within the following key areas: M&A tax, Tax structuring, Tax planning, Tax accounting and risk advisory services, Tax compliance, Tax function operations, Law, People and workforce, US tax reform
- Transaction advisory services focusses on the following key areas: Strategy services, Corporate finance, Buy and integrate, Sell and separate, Reshaping results, Digital M&A framework and Infrastructure advisory

**Experience with Invest in Denmark**

EY has done seminars for Invest in Denmark on how to establish e.g. a Danish headquarter and how to handle tax and law issues.

**Experience with assisting foreign establishments in Denmark**

When a foreign company is considering to expand its operations into Denmark, EY leverages the knowledge of our highly skilled employees and global network of member firms to ensure a holistic approach to cover all necessary aspects of the expansion and provide the best possible solution to the client. We focus on setting a core team with the required competencies to create value for the specific client.

**Company website****Presence in Denmark**

In Denmark, we are more than 1700 people located in Copenhagen, Aarhus, Odense, Aalborg and several local offices. We are also represented in Nuuk, Greenland.

**Global Presence (affiliates, partners etc.)**

The Global EY network is present in over 150 countries and employs more than 280,000 people worldwide.

**Language skills within the company**

English, Danish, Swedish, Norwegian,  
German, French, Spanish, Italian, Chinese etc.

## FORTEM



### Address

FORTEM  
Vandtårnsvej 62A  
DK-2860 Søborg

### Contact person(s)

Managing Partner  
Jimmy Holst Rydahl

### Contact info

E: jimmy.rydahl@fortem.dk  
T: +45 6040 7848

### Main competencies / focus areas

- FORTEM assists companies with public tenders in Denmark and the Nordics.
- We are specialized in public sector procurement and provides bid assistance in all phases – bid strategy, proposal writing and quality assurance ensuring compliance with public regulations.
- Our consultants have many years of experience with public procurements, and FORTEM's approach is based on deep insight into the public sector and many years of experience from working with procurement, public tenders and evaluation models for public authorities including municipalities, regions, government institutions and state-owned companies.

### Description of products and services

- Consultancy services concerning public tenders and offers.
- Bid strategy for companies, consortia and strategic partnerships regarding the Nordics markets.
- Assistance with bid and content writing.
- Quality assurance – QA: Review, evaluation and editing in the tender phases. Our model reveals the strengths and weaknesses of the offer and shows where an extra effort should be placed in order to improve evaluation scores.

### Experience with Invest in Denmark

FORTEM joined the Partner Network in 2016. FORTEM helps present the opportunities of the Danish public sector to international companies with an interest in pursuing the Nordic market through the public sector. FORTEM has contributed to establishing dialogue between international companies and the Danish public sector, and we have assisted in several successful bids and awarded contracts to the companies. Our aim is to attract great companies to Denmark with the potential to become quality suppliers to public authorities in the Nordics.

### Experience with assisting foreign establishments in Denmark

FORTEM has helped international companies with public tenders within IT, infrastructure, construction, public transportation (railway, light rail and bus) and the service sector. Our clients have won significant contracts in Denmark, securing them a firm market position in the Nordics. FORTEM has assisted with consultancy services, bid strategy and Quality Assurance – and we know that knowledge about the Danish market and the public sector is an essential component for international clients.

### Company website

www.fortem.dk  
(in Danish and English)

### Presence in Denmark

FORTEM is located in Greater Copenhagen, 20 minutes away from Copenhagen's city centre. We help companies with bids for all kinds of authorities in Denmark, regardless of location.

### Global Presence (affiliates, partners etc.)

FORTEM covers the Nordic countries. our designated proposal team can be deployed to client offices after wishes.

### Language skills within the company

Danish and English: Full professional proficiency.  
Swedish, Norwegian and German: Oral and reading proficiency.

## GENAU & MORE A/S



### Address

Genau&More A/S  
Ole Maaloee Vej3  
DK-2200 Copenhagen N

### Contact person(s)

Henrik Johannning

### Contact info

E: hjo@genauandmore.com  
T: +45 70279268 / +45 5135 9268

### Main competencies / focus areas

- Compliance services within the Life Sciences segment (biotech, pharma, medical device)
- Project Management
- Validation
- Change Management
- Analysis

### Description of products and services

- Project Management: We work closely with our clients to develop and implement long term inspection readiness (compliance) and fast time to market strategies and execution. Projects range from a conceptual design to a subsequent detailed design in large, complex management, GXP and IT projects involving different functional GXP areas (such as equipment, process, production, people, organization, performance).
- Gap Analysis: We execute audits, GAP analysis and general GxPauditing. Audits are fully customized to meet your needs and generate implementation of compliance specific policies.
- Validation: We provide a range of cost effective solutions to plan, design, execute and evaluate validation projects within GxPand IT including business critical IT and validation involving equipment, processes and computers.
- Change management: We provide with top "hands-on" change management based on a continuous flow of relevant information, ensuring that all stakeholders are continuously well-informed during the project and throughout the change process. Our work results in significant savings in time, costs while at the same time improving technical quality.

### Experience with Invest in Denmark

We have prior experience with Invest in Denmark working closely together on Life Science prospects interested in Denmark

### Experience with assisting foreign establishments in Denmark

The very core of our business model is focused on servicing and assisting small, medium sized and big Life Science companies. Even though our main clients are based in Denmark (such as Novo Nordisk) all of our team has decades of accumulative experience in multinational environments in both Europe and USA. We would be happy to assist any foreign establishment in Denmark in any way we can.

### Company website

www.genauandmore.com

### Presence in Denmark

Our company has a strong presence in Denmark, we are preferred partners of Novo Nordisk and ALK Abellon in the field of compliance

### Global Presence (affiliates, partners etc.)

Currently Denmark only yet we work towards expanding in more countries actively

### Language skills within the company

English, Danish, Greek, German, Italian, French

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**GRØNBECH PR OG KOMMUNIKATION APS**

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**Grønbech®****Address**

Grønbech PR og Kommunikation ApS  
A. P. Møllers Allé 9B  
2791 Dragør

**Contact person(s)**

Susanne Lindø Grønbech  
CEO/Communication advisor

**Contact info**

E: sl@groenbech.com  
T: +4532530555  
M: +4540330555

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**Main competencies / focus areas**

- Communication and PR strategy
- Storytelling
- B-to-B communication and PR for companies in the fields of construction and real estate, health technology, industrial production, infrastructure, heat, power, water and waste, finance, and IT
- Primary customers are small and middle size companies, often in-depth specialized producers / providers or sales offices of international brands

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**Description of products and services**

- Public Relations, media training and issues management
- Web, online communication, social media content, and newsletter content
- Establishment of brand and communication platform
- Launch PR and marketing packages
- Communication and customer satisfactory analysis
- Project bases and on running basis PR, marketing and communication service

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**Experience with Invest in Denmark**

Few

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**Experience with assisting foreign establishments in Denmark**

Shurtape I Fischer I CBRE I ORKA Group I Noventic I Steni I Festool I Visma I Loxam I BAM I Gaitline I DÜNA I Axflow

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**Company website**

<https://www.groenbech.com/en/>

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**Presence in Denmark**

Situated in Copenhagen area and working national

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**Global Presence (affiliates, partners etc.)**

Partners in Norway, Sweden, Finland and Germany

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**Language skills within the company**

Danish, English, German, Swedish, Norwegian and French

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**GTS NORDIC****Address**

Kalkbrænderiløbskaj 6  
2100 Copenhagen

**Contact person(s)**

Poul Lund Christensen  
Managing Director

**Contact info**

E: p.christensen@gtsnordic.com

T: +45 7024 8080

**Main competencies / focus areas**

Compliance and payroll solutions for foreign specialists working temporarily in Denmark.

**Description of products and services****Employment of Foreign Specialists:**

We assist highly paid foreign specialists working temporarily in Denmark meet the comprehensive requirements of local tax registration and compliance. With our employed solution, we customize the employment of foreign consultants to fit needs of End Clients using project-based business models. We take on the liabilities associated such employment, and aid with CPR (tax) registration, §48 - expat taxation, opening a bank account, the reporting and payment of Danish income taxes, etc.

**Payroll Registration and Administration:**

We help foreign companies register as a Danish employer or provide payroll administration for foreign companies with employees working in Denmark. The solutions offered include both foreign and Danish employees on the hire-out taxation scheme, shadow payroll, or normal Danish taxation.

**Relocation and Visa Application and Management:**

We are fast track certified with SIRI and can onboard non-EU citizens within 48 hours of signing the employment contract. We also facilitate third party visa applications, family permits, and relocation services, for which we handle everything related to the visa application process. We are also able to provide accommodation and rental support, settling in services and area orientation.

**Experience with Invest in Denmark**

We have worked with Invest in Denmark on several occasions over the past few years, and with Jesper Evensen, Copenhagen, as our main contact person. We have supplied tax compliance information to one of the consortiums bidding on the Storstrøm Bridge project, provided domiciliation and salary administration services to a number of foreign companies just starting up in Denmark, and we have recently made a presentation at Global Conference, November 2017 in Copenhagen. We have also worked with Invest in Denmark, Hamburg, Germany on an investment case.

**Experience Assisting Foreign Institutions in Denmark**

We have assisted multiple foreign companies establish a Danish entity, predominantly with accounting services and payroll administration. During the past few years, we have aided foreign employers report taxes to SKAT for employees on temporary assignment in Denmark.

**Company website:****Presence in Denmark**

Copenhagen

**Global Presence (affiliates, partners etc.)**

Sweden, Norway, and Finland

**Language skills within the company**

English, Danish, Swedish, Polish,  
Turkish, Hindi, Punjabi, Arabic

## KPMG



## Address

KPMG P/S  
Dampfærgevej 28  
DK-2100 Copenhagen

## Contact person(s)

Stig Meulengracht, Partner  
Advisory  
  
Jan Hove, Partner  
Advisory

## Contact info

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M: +45 5215 0245  
  
E: jahove@kpmg.com  
M: +45 2962 5976

## Main competencies / focus areas

KPMG provides audit, tax and advisory services. Our teams operate across expertise areas, functions and borders to deliver high-quality solutions to our clients.

We collaborate closely with our colleagues in other international KPMG member firms in our global network.

- Audit is the backbone of being a professional services firm and we provide value-creating audit services to our clients. We service large, medium sized, growth-oriented and complex corporations based on our strong local knowledge and a truly international mind-set and network.
- In Tax, our specialists provide full-service, global-oriented tax consultancy advising on all aspects of corporate tax issues. Our team has market leading professional expertise and a profound understanding of our clients' specific and commercial needs.
- In Advisory, we strive to help our clients create value and allow them to focus on doing their best work. We develop practical recommendations and strategic insights designed in order to allow our clients work smarter, grow faster and compete stronger in an ever-changing business environment and strategic insights designed in order to allow our clients work smarter, grow faster and compete stronger in an ever-changing business environment.

## Description of products and services

Audit focuses on strong technical skills and industry-sector knowledge. We draw on our specialists within IFRS, tax and corporate social responsibility in order to set up the right team to serve Danish corporations with a maximum focus on both competences and knowledge.

Tax provides services within these seven key areas: Transfer pricing tax, International tax, Mergers and acquisitions tax, Financial services tax, Mobility and people services, Indirect tax and Corporate tax.

Advisory leverages the knowledge and skills from our understanding of the Danish market as well as the insights from KPMG's global network – all of which play into a number of different fields of expertise within three functions: Deal Advisory, Management Consulting and Risk Consulting.

## Experience with Invest in Denmark

Invest in Denmark introduced a Chinese client to KPMG in connection with Project Beta.

## Experience with assisting foreign establishments in Denmark

As a knowledge-heavy firm, KPMG leverages our highly skilled colleagues in our global network. This means that when a foreign company looks to expand its activities to the Danish market, we collaborate with international KPMG member firms in order to provide the best possible solution to our clients. We believe that we address our clients' business case and meet their needs in the most efficient way by setting up a team with the strongest set of competencies across borders and thus make use of the local knowledge possessed by the member firms in the respective countries. By doing so, we offer our clients an applicable solution to any given opportunity – and we do this on a continuous international basis.

## Company website

www.kpmg.dk

## Presence in Denmark

In Denmark, we are more than 750 people located in Aalborg, Aarhus, Kolding and two locations in Copenhagen.

We are on a mission to redefine what it means to be an innovative professional services firm.

With our strong international network, we combine profound insight into Danish and Nordic affairs with global perspectives to pursue impactful business results for our clients.

## Global Presence (affiliates, partners etc.)

The global KPMG network is present in 147 countries and employs more than 225,000 people across a range of disciplines.

We contribute to the effective functioning of international capital markets.

We support reforms that strengthen the markets' credibility and their social responsibility.

We believe that similar reforms must extend to the professional realm.

## Language skills within the company

English, Danish, Swedish, Norwegian, German, French, Spanish, Italian, Chinese, Russian, etc.



## Lead Agency



### Address

Ravnsborg Tværgade 5C, 1. Floor  
2200 Copenhagen N  
DK – Denmark

### Contact person(s)

Lars Volle  
Partner

Eva Svavars  
Partner

### Contact info

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M: +45 5050 7413

E: eva@leadagency.dk  
M: +45 2883 2043

### Main competencies / focus areas

Every Word Counts. Your words can be powerful if you choose them wisely. And your results can be astonishing if you allow creative thinking to join forces with data and business goals in your strategic communications setup. At LEAD Agency we help international and national companies, startups and organizations to launch, obtain and expand a local position, build a beneficial network, and use communication to create lasting, positive results. We have an eye for the detail, the bigger picture, the recipient's starting point and the power of words.

We are experts in translating your corporate strategy to a Danish context, and in securing a strong local position for your company/startup/organization. As your local partner we will help you achieve a successful presence and a powerful network among key stakeholders in Denmark.

- We believe that the best solutions and the highest quality are achieved when inspiring people team up, and when curiosity and innovation thrive.

### Description of products and services

- PR & communications
- Public Affairs
- Corporate Branding
- Market Access
- Conferences (live and virtual)
- Awareness campaigns
- Social media
- The People's Democratic Festival (Folkemødet)

### Experience with Invest in Denmark

New on the SPN (2021) – but long-termed experienced in helping international companies, startups and organizations to gain a local presence, position and network

### Experience with assisting foreign establishments in Denmark

Long-term involvement and experience in helping international companies, startups and organizations enter the Danish market, gain and obtain a successful market position, build a political network, getting in and out of the media, and campaigning for the greater good of both the purpose and the business.

### Company website

leadagency.dk

### Presence in Denmark

Established in 2007, 37 employees,  
Copenhagen based

### Global Presence (affiliates, partners etc.)

Exclusive Danish member of the international,  
independent PR organization, PROI

### Language skills within the company

Danish, English, German, Swedish,  
Norwegian, Dutch

## NIRAS A/S



### Address

NIRAS A/S  
Sortemosevej 19  
DK-3450 Allerød

### Contact person(s)

Jacob Augustinus Bagger  
Market Director

Sophus Hedegaard Johannesen  
Market Director

### Contact info

E: BAGG@niras.dk  
M: +4520198775

E: SJO@niras.dk  
M: +4529207474

### Main competencies / focus areas

Multi-disciplinary independent engineering consultancy fundamentally committed to sustainable progress and service delivery in Denmark and abroad within:

- Technical Due Diligence,
- Construction,
- Development Consulting,
- Energy,
- Environment & sustainability
- Food & Beverage,
- Infrastructure,
- Offshore Wind,
- Pharma & Life Science,
- Water and utility

### Description of products and services

- We work across a wide range of property types including residential, commercial, hospitality, retail, logistics and production facilities. We review projects that are still under development as well as existing buildings. Key words for our Due Diligence services are agility, expertise and collaboration.
- We have specialised in supporting large international technology companies with establishment in Denmark, i.e. Data centers and production.
- We are the independent consultant when it comes to investments, project implementation, or optimisation of facilities. Based on our in-depth knowledge of products and processes, we can translate visions and challenges into sustainable solutions - from initial idea to a fully operational, validated facility.
- We can support your building project from the initial idea through to its completion. Our in-house team has the expertise required to support through all phases of the project from conceptualisation, design, design management, construction and through to commissioning of the completed building.
- We work across a broad spectrum of areas – such as construction, energy, utilities and environment – to build capacity and create sustainable development solutions.
- We deliver projects and state-of-the art services locally with a global mindset and leading sustainable solutions.

### Experience with Invest in Denmark

The NIRAS Group has collaborated with invest in Denmark since 2020

### Experience with assisting foreign establishments in Denmark

NIRAS has assisted a various number of foreign establishments in Denmark for many years.

### Company website

www.niras.com  
www.niras.dk

### Presence in Denmark

Allerød, København, Esbjerg, Holbæk,  
Holstebro, Kolding, Næstved, Odense, Aalborg  
og Aarhus

### Global Presence (affiliates, partners etc.)

Belgium, Germany, Greenland, Finland,  
France, Netherlands, Norway, Poland, Serbia,  
Sweden, Switzerland, Ukraine, UK, Ethiopia,  
Kenya, Malawi, Mozambique, Tanzania,  
Uganda, Zambia, Cambodia, Indonesia, Laos,  
Nepal, Philippines, Taiwan, Vietnam, Australia,  
Colombia and USA

### Language skills within the company

Almost all languages

## PRIMETIME

### Address

### Contact person(s)

### Contact info

Nørrebrogade 45  
2200 Copenhagen N  
DK - Denmark

Casper Hyldekvist  
ch@primetime.dk

E: hello@primetime.dk  
T: (+45) 3313 0525

### Main competencies / focus areas

People, technology and media platforms are constantly evolving. At Primetime, we believe that conversations can change the world. We believe that conversations not only have a significant effect on your business. But on your company's vision and brand identity as well. We are therefore specialized in optimising and shaping conversations, because we believe that conversations have an impact on those, who have an impact on the world. We understand that a minor change of words can have the largest influence – both for the better and for the worse. And that is why we call our working philosophy for 'Changing Conversations'.

This philosophy plays a prominent role in our collaboration with you. For instance, when we help create your company's strategy, develop your company's brand or help promote your company's business model. It is also at the core of our strategy, when your company wishes to launch a new product – or when you want to maintain and protect your company's interests. At Primetime, we have a diverse workforce comprised of people who possess a variety of different competencies that can help solve your company's individual goals.

### Description of products and services

- PR & communications
- Market entry communication
- Insights, Behaviour & market analysis
- Social media
- Events
- The People's Democratic Festival (Folkemødet)
- Primetime People (recruitment & search focused on communication)
- Public Affairs

### Experience with Invest in Denmark

Part of SPN for the past 6 years

### Experience with assisting foreign establishments in Denmark

Long-term experience in helping foreign companies and start-ups enter the Danish market by ensuring focus on both communication and market platforms and analyses as well as devise and execute an effective launch for the company's products.

### Company website

Primetime.dk

### Presence in Denmark

45-47 employees, Copenhagen office since 2001.

### Global Presence (affiliates, partners etc.)

Affiliated partner with Edelman, PR-agency

### Language skills within the company

Danish, English, German, French

# RUD PEDERSEN PUBLIC AFFAIRS

## Rud Pedersen Public Affairs

:RUD PEDERSEN GROUP

### Address

Rud Pedersen A/S  
Ved Stranden 16, 2, 1061 København

### Contact person(s)

Jesper Danneris Luthman  
Public Affairs Director

Jonas Juul Bissrup Bechfeldt  
Managing Partner

### Contact info

E: jesper.luthman@rudpedersen.com  
M: +45 60 95 88 35

E: jonas@rudpedersen.com  
M: +45 21 65 58 17

### Main competencies / focus areas

#### Main competencies:

Advocacy, Crisis Management, Issue Management, Market Access, Political Festival Engagement, Political Risk Assessment, Public Affairs, Public Diplomacy, Stakeholder Engagement, Strategic Communication, Tender Management

#### Focus Areas:

Defence & Security, Energy & Industrials, Fast Moving Consumer Goods, Financial Markets, Healthcare, ICT Telecom, Infrastructure & Transport, Real Estate

### Description of products and services

As a Public Affairs Partner, we help our clients navigate political systems. We ensure that our clients understand the impact of policy and politics on their organisations and work with them to strategically reach their goals.

We provide our clients with a keen understanding of the political debate and governmental processes, as well as the decision-makers that drive it. Our expertise and insight allow us to see the connections between markets, how trends and regulatory decisions are exported and how public opinion changes and spills over into other markets in today's connected world.

#### Our Process:

- 1): Analysis and socio-political insights
- 2): Strategy – positioning
- 3): Implementation, ongoing analyses, and strategic sparring

### Experience with Invest in Denmark

Through his employees, Rud Pedersen has several experiences. Among other things. Our senior advisor, Lars Dahl Allerup, as a former lead strategic buyer in the Capital Region, has in-depth knowledge of Invest in Denmark and a number of advisory tasks in relation to the Ministry of Foreign Affairs.

### Experience with assisting foreign establishments in Denmark

Rud Pedersen has a long track record of assisting foreign companies in Denmark. We are experts in Danish political, decision-making procedures and societal expectation to companies doing business in Denmark. We serve our clients with analysis, strategy, tactics, execution, and counselling so our clients have the best platform to engage in Danish society and in the Danish market.

### Company website

<https://www.rudpedersen.com/>

### Presence in Denmark

Ved Stranden 16, 2, 1061 København

### Global Presence (affiliates, partners etc.)

Rud Pedersen have offices in nine cities in eight countries – Copenhagen, Gothenburg, Stockholm, Oslo, Helsinki, Tallinn, Vilnius, Berlin and Bruxelles and Tallinn.

### Language skills within the company

From all countries with offices and French.

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## SZPIRT & COMPANY

## SZPIRT & COMPANY

### Address

Szpirt & Company  
Bredgade 35D  
1260 Copenhagen K

### Contact person(s)

Jonathan Szpirt  
Managing Director

Jesper Elsgaard  
Partner

### Contact info

E: js@szpirt.com  
M: +45 4096 4097

E: je@szpirt.com  
T: +45 5121 7651

### Main competencies / focus areas

Szpirt & Company is an international full-service consultancy offering services in the intersection between Business Development, Government/Public Affairs, and Public Relations. Our dedicated team of seasoned experts help our clients create sustainable value by tapping into new opportunities, new innovative thinking, and strategic problem solving. We ensure that our clients' perspectives are understood by decision-makers and government bodies relevant to their respective agendas. We have extensive political experience with more than 90 countries at government level. In brief, our solutions can be divided into the following three offering tracks:

- Government/Public Affairs
- Business Development
- Public Relations and Strategic Communication

### Description of offerings and services

- Full-service government affairs and public affairs offerings solving pressing policy issues at all political levels (local, regional, national, and international)
- Interest representation and advocacy anywhere and at any time with the highest level of integrity and quality – campaigns, alliance building, partnerships, legislation
- Market entry and launch excellence strategy and readiness assessment for life science companies
- Partnering and funding roadmap (process from mapping to outreach) spanning venture capital to public funding
- Corporate strategy and market positioning
- PR & Investor Relations strategies (especially within financial services and the life science industry), press handling including media relations.
- Definition of core values, vision and visual identity, development of a corporate narrative as the backbone to a branding strategy
- Corporate communication and reputation management
- Executing strategic communications incl. crisis and issues management and

### Experience with Invest in Denmark

- A decade of various projects in and outside of Denmark
- Facilitating interactions at all political levels, incl. higher level visits and briefings, in Denmark and abroad

### Experience with assisting foreign establishments in Denmark

- Assignments related to entering Scandinavian markets including, but not limited to, positioning of clients close to political decision-makers, market access, government affairs, leveraging market-trends in favor of clients, etc.

### Company website

Szpirt.com

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners, etc.)

We run projects in Brussels, the EU, Sweden, Africa, South America, North America, and Asia

### Language skills within the company

Danish, English, Swedish, Norwegian, German, French, Finnish, Russian, Arabic, Spanish and Italian

## ULVEMAN & BØRSTING



### Address

Ulveman & Børsting  
Christian IX's gade 7, 4.  
1111 København K  
Denmark

### Contact person(s)

**Mikael Børsting**  
Founding Partner

**Andreas Thyrring**  
Senior Advisor

### Contact info

E: mb@ulvemanborsting.com  
T: 45 26 77 24 67

E: at@ulvemanborsting.com  
T: +45 29 62 93 87

### Main competencies / focus areas

- Public Affairs
- Public Relations and Corporate Communication
- Crisis Management

### Description of products and services

**Entering the Danish market:** Entering a foreign country can be challenging and defining for a company's success. It requires navigating securely in Denmark's political and business environment, media landscape and public opinion. We want to be your trusted advisors in doing so successfully. The services we provide vary from case to case. Relevant services before entering the Danish market include but are not limited to:

- Navigating in the Danish political environment,
- Stakeholder mapping and engagement,
- Political risk analysis and due diligence,
- Provide clarity on dos and don'ts for businesses in Denmark in relation to political decision makers, media and public sentiment.

**Positioning in the Danish market** - Once a company has decided to invest in Denmark it is important to take and maintain the right position in the Danish market. We use our experience and relations in politics and media to position companies ideally for commercial success and positive public sentiment.

Relevant services after entering the Danish market include but are not limited to:

- Using the media to your advantage,
- CEO positioning,
- Monitoring and lobbying a debate, the legislative process or framework conditions,
- Getting access to the right people at the right time.

### Experience with Invest in Denmark

### Experience with assisting foreign establishments in Denmark

A team of experienced advisors - Ulveman & Børsting was founded in 2016 and has grown rapidly since. As of April 2021, we are more than 25 advisors and most have several years of experience in politics, media or business before joining the agency. Our experience ranges from careers within journalism, politics, civil service and from large Danish and international companies.

We work with clients across various sectors such as renewable energy, pharma, infrastructure, finance, retail and tech to name a few. Our list of clients include private equity funds, global tech companies, start-ups and leading Danish companies as well as NGOs. We are not specialised within certain sectors but set our client teams based on the client's needs and our experience.

### Company website

www.ulvemanborsting.com

### Presence in Denmark

Copenhagen

### Language skills within the company

Danish, English

# LEGAL



## AWA DENMARK A/S

### Address

Strandgade 56  
1401 Copenhagen K  
Denmark

### Contact person(s)

Jytte Priem Balle  
Marketing & Communication Manager

### Contact info

E: Jytte.priem.balle@awa.com  
T: +45 4399 5511  
M: +45 2086 9789

### Main competencies / focus areas

We provide clients with strategic advice and durable solutions to secure innovations, protect brands and develop solid intellectual property portfolios. We identify the best combination of intellectual property rights to offer strong protection for our clients including patents, trademarks, IP legal, copyright, domain names and design rights.

### Description of products and services

We offer all services related to IP:

- Brand Management and Trademarks
- Domain Names
- Patent protection and enforcement
- Design Protection
- IP Strategy and IP Transactions
- Dispute Resolution and Litigation

### Experience with Invest in Denmark

None so far.

### Experience with assisting foreign establishments in Denmark

We work with anything from Fortune 500 to start ups protecting their IP in Denmark, either directly or through the regional systems (European Patent Office or EUIPO)

### Company website

www.awa.dk

### Presence in Denmark

Offices in Copenhagen and in Aalborg

### Global Presence (affiliates, partners etc.)

Own offices in Denmark, Sweden, Norway, Benelux. Switzerland, China and Hong Kong

### Language skills within the company

Danish, German, Scandinavian, English, French, Greek



## ACCURA ADVOKATPARTNERSELSKAB



### Address

ACCURA Advokatpartnerselskab  
Tuborg Boulevard 1  
DK-2900 Hellerup

### Contact person(s)

**René Thornfeldt**  
Partner, Attorney-at-Law  
**Dan Ermoose**  
Associate Partner, Attorney-at-Law

### Contact info

E: rene.thornfeldt@accura.dk  
M: +45 3078 6708  
E: Dan.Ermoose@accura.dk  
M: +45 3078 6710

### Main competencies / focus areas

ACCURA's key practice areas are:

- Banking & Finance
- Capital Markets
- Corporate & Commercial
- Employment
- Technology & Outsourcing
- Environment
- EU & Competition
- Intellectual Property Rights (IPR)
- Life Sciences
- M&A
- Real Estate
- Restructuring & Insolvency
- Private Equity

### Description of products and services

As a leading international law firm, ACCURA is at the forefront of all new developments affecting our clients and their businesses. We understand our clients' needs and always tailor our advice to fit the task at hand. We provide all our services with the necessary sense of urgency and go the extra mile to make things happen.

- M&A
- Life Science
- Information and Communications Technology
- Tax, Employment, Corporate & Commercial

### Experience with Invest in Denmark

We have started our collaboration with Invest in Denmark in 2011.

### Experience with assisting foreign establishments in Denmark

We have vast experience dealing with foreign entities setting up business in Denmark and this is especially the case within Life Science, Information and Communications Technology (ICT) and Cleantech.

### Company website

www.accura.eu in Danish and English

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners etc.)

ACCURA has long-standing relationships with leading law firms in all key jurisdictions around the world and frequently handles the project management of our clients' multi-jurisdictional projects.

### Language skills within the company

Scandinavian languages, English, German, and French.

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**ADVOKATFIRMAET NYGAARD / NYGAARD LAW FIRM**

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ADVOKATFIRMAET  
**NYGAARD****Address**

CHRISTIAN X'S ALLE 89, 1<sup>ST</sup>  
2800 KGS. LYNGBY  
DENMARK

**Contact person(s)**

HENNING NYGAARD  
ATTORNEY-AT-LAW / OWNER

**Contact info**

E: HN@ADV-NYGAARD.DK  
T: +45 42 45 28 00  
M: +45 42 45 28 00

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**Main competencies / focus areas**

- REAL ESTATE
  - BUSINESS AND COMPANY LAW
  - ESTABLISHMENT / START-UP
  - SHAREHOLDERS AGREEMENTS
  - COMMERCIAL LAW IN GENERAL
  - M&A
  - INTELLECTUAL PROPERTY
  - NEGOTIATION
  - CONTRACTS
  - EMPLOYMENT LAW
  - DEBT COLLECTION
  - LITIGATION & ARBITRATION
- 

**Description of products and services**

Advokatfirmaet Nygaard is a modern law firm providing legal assistance of high quality within most areas of business and company law as well as real estate. Our office is situated in Kgs. Lyngby just North of Copenhagen with nationwide coverage. We have extensive experience and have the commercial insight needed for new establishments in Denmark. We understand the needs of our clients and will at any time go the extra mile to meet the demands of any business client. Furthermore, we have the experience from working as accountants, which give our clients an extra commercial perspective at no extra costs. Working together with other professional service providers, we can offer all the services needed for your business.

Advokatfirmaet Nygaard is especially focused on assisting small and medium sized businesses (SMEs) obtaining a solid foothold in Denmark and handling any issue that these businesses may face during establishment and afterwards in daily business.

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**Experience with Invest in Denmark**

Extensive experience working with Invest in Denmark and has assisted many foreign companies in Denmark.

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**Experience with assisting foreign establishments in Denmark**

We are assisting a wide field of foreign companies doing business in Denmark as well as people living abroad doing business in Denmark.

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**Company website**

[www.adv-nygaard.dk](http://www.adv-nygaard.dk)  
[www.nygaard-ejendomshandel.dk](http://www.nygaard-ejendomshandel.dk)

**Presence in Denmark**

We are situated in Kgs. Lyngby just north of the city Copenhagen. Our office is close to the highway, with parking area.

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**Language skills within the company**

Danish, English, German, Norwegian, Swedish

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## ADVOSHIP ADVOKATANPARTSSELSKAB

### Address

Advoship Advokatanpartsselskab  
Ryvangs Allé 44  
Dk2900 Hellerup

### Contact person(s)

Christina Aagaard  
Partner

### Contact info

E: [ca@advoship.dk](mailto:ca@advoship.dk)  
T: +45 39463535  
M: +45 40832166

### Main competencies / focus areas

- Start up, incorporation, shareholders agreement and company Law
- Commercial law and general business consultancy
- Employment law
- Real estate and investments
- Construction law
- Debt collection
- Restructuring & Insolvency
- Litigation and arbitration (admitted to the supreme court)

### Description of products and services

Advoship is a modern and specialized law firm with an affiliated property management. We have high professional standards and commercial experience, that we use to deliver uncompromising and efficient solutions to our clients.

Our business philosophy is built upon commitment, proximity and communication, which in our opinion, is the basis for the optimal solution in each case. We think alternatively and when we advise our clients, we are looking for efficient and long-term solutions creating best possible value for them.

### Experience with Invest in Denmark

Our relationship with Invest in Denmark is now a good and long-lasting cooperation and we are pleased to assist Invest in Denmark going forward.

### Experience with assisting foreign establishments in Denmark

Advoship Law firm has great experience from assisting foreign clients with establishing/expanding businesses or subsidiaries in Denmark and render advice on all aspects of the process. We always strive to tailor our services to the client's needs.

### Company website

[www.advoship.dk](http://www.advoship.dk)

### Presence in Denmark

Our office is located in Hellerup in northern Copenhagen.

### Global Presence (affiliates, partners etc.)

Advoship Law firm has global connections.

### Language skills within the company

Danish, English, German,  
Norwegian and Swedish

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**ANDERSEN PARTNERS**

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**Address**

Main office:  
Buen 11, 6000 Kolding

**Contact person(s)**

Hans-Christian Ohrt  
Partner

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**ANDERSEN | PARTNERS**

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**Contact info**

E: [hco@andersen-partners.dk](mailto:hco@andersen-partners.dk)  
T: +45 76 22 22 57  
M: +45 40 51 40 01

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**Main competencies / focus areas**

Mergers and Acquisitions  
Insolvency and reconstruction  
Employment and labour law  
Commercial and company law  
Commercial contracts  
International transport law  
Franchising  
Dispute resolution and litigation  
E-commerce and marketing law  
Intellectual property law  
Real estate

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**Description of products and services**

Andersen Partners is one of the leading law firms in Denmark providing clients with legal advice within all areas of law. Andersen Partners represents both national and international clients, including private enterprises, the financial sector, the public sector, organisations and private individuals.

Our teams provide high-quality services for our clients combining a strong business-orientated and pragmatic approach with efficient solutions. Andersen Partners has around 100 employees of whom 18 are partners and 41 are lawyers located in the headquarters in Kolding and in branch offices in Copenhagen, Skagen, Hamburg and Flensburg.

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**Experience with Invest in Denmark**

Andersen Partners has broad experience with investments in Denmark.

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**Experience with assisting foreign establishments in Denmark**

Over the years, Andersen Partners has assisted several foreign companies in their establishment in Denmark.

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**Company website**

[www.andersen-partners.dk](http://www.andersen-partners.dk)

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**Presence in Denmark**

Kolding, Copenhagen

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**Global Presence (affiliates, partners etc.)**

German Desk in Hamburg, Flensburg

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**Language skills within the company**

Danish, Scandinavian, English, German

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**BECH-BRUUN****Bech·Bruun****Address**

Langelinie Allé 35  
2100 København Ø

**Contact person(s)**

Jakob Kristensen  
Partner

**Contact info**

E: jkr@bechbruun.com  
T: 7227 3700  
M: 2526 3700

**Main competencies / focus areas**

Bech-Bruun is among the leading full-service law firms in Denmark and one of the largest within the Nordics. We have profound knowledge and experience of international market operations obtained via our co-operation with law firms and clients based all over the world.

Our main focus areas are,

Compliance	Intellectual Property
Labour and Employment Law	Marketing & Advertising
Energy & Supply	Media & Entertainment
EU & Competition	Environment
Real Estate & Construction	Public Law & Administration
Financing, Foundations	Pension
Insurance	Data Protection
Family Business Succession	Private Client
Infrastructure	Regulatory Issues
Insolvency & Restructuring	Shipping & Logistics
New Technology	Tax
IT & Digitalisation	Trademarks & Design
Capital Markets	Procurement
Dispute Resolution	Financial Analyses
Life Science	Economic Crime & Anticorruption
M&A Corporate Matters	

**Description of products and services**

Bech-Bruun is a market-oriented law firm offering a wide range of specialist advisory services. We advise on all aspects of corporate and commercial law providing tailored, interdisciplinary and value-adding solutions based on in-depth industry knowledge.

We also offer several supplementary services such as a comprehensive in-house training programme, monthly news service, apps and digital systems adjusted to your needs.

**Experience with Invest in Denmark**

Bech-Bruun works closely with Invest in Denmark having co-hosted several seminars and other events in Denmark and abroad. Recently, we have worked intensely with Chinese, Japanese and Korean businesses in setting up in Denmark as well as US and British companies involved in the creation of mega data centers. Moreover, we join forces in assisting foreign companies in setting up in Denmark.

**Experience with assisting foreign establishments in Denmark**

We render advice to non-Danish companies operating or wanting to set up in Denmark on all aspects of the process of establishing a business or a subsidiary in Denmark. Our expertise includes corporate law, tax law, governance structures and financing. Many of our lawyers co-operate with law firms and clients based all over the world. As a result, we have extensive international experience.

**Company website****Presence in Denmark**

Offices: Copenhagen and Aarhus.

**Global Presence (affiliates, partners etc.)**

Offices: New York and Shanghai (P.R.).  
Memberships: The World Law Group, Taxand and TerraLex.

**Language skills within the company**

The Scandinavian languages, English, French, German, Spanish and Chinese.

**CHRISTENSEN PARTNERS LAW FIRM****Address**

Christensen Partners Lawfirm  
Lautrupsgade 7  
2100 Copenhagen Ø  
Denmark

**Contact person(s)**

Nicholas William Boe Stenderup  
Attorney, Partner

**Contact info**

E: nws@christensenpartners.dk  
T: +45 45 80 40 40  
M: +45 24 77 00 88

**Main competencies / focus areas**

We are a corporate law firm with leading Danish specialists in all aspects of corporate and commercial law.

Our main practice areas are:

- Company law, including corporate governance, risk management, compliance
- M&A
- Securities law
- Foundation law
- Commercial contracts, including distribution agreements, sale/purchase agreements, license agreements and other IP contracts

**Description of products and services**

With nearly 85 years of collective experience from one of the most recognized Danish Tier 1 law firms, we established Christensen Partners in 2019 with the aim to renew the Danish market for corporate and commercial services in the sense that we retain the high quality and service level known from the largest Danish firms but at more affordable and flexible hourly rates and other fee arrangements.

We are specialised in and focus on corporate and commercial law. However, through our close collaborative relationships with other law firms with leading specialists, we are able to cover and provide assistance within all branches of commercial law (e.g. employment, tax and GDPR law). We have a wide-ranging international network consisting of leading law firms that we draw on in connection with cross-border cases.

We have vast experience with Danish and foreign companies' acquisitions, divestments, restructurings and mergers within a wide range of different industries and sectors. Within our areas of expertise we have been involved in some of the most complex and significant cases in Denmark. However, it is also an established part of our business to advise clients on more standard corporate issues. We tailor our advice to the needs and wishes of each individual client in order to ensure that our assistance is as effective and value-creating for the client as possible.

**Experience with Invest in Denmark**

Our setup with Invest in Denmark is new and we are confident that the collaboration has great future prospects.

**Experience with assisting foreign establishments in Denmark**

We have extensive experience with providing corporate and commercial advice to foreign entities setting up businesses in Denmark (within various industries and sectors), including in relation to establishment of entities, M&A including pre-acquisition planning and post-acquisition integrations, cross border corporate restructurings, drafting and negotiation of commercial agreements, etc.

**Company website**

www.christensenpartners.dk

**Presence in Denmark**

Copenhagen

**Global Presence (affiliates, partners etc.)**

We have long-standing relationships with leading law firms in most jurisdictions around the world.

**Language skills within the company**

Scandinavian languages and English

## CORIT ADVISORY



### Address

CORIT Advisory P/S  
Lyngby hovedgade 17, 2. Floor  
DK – 2800 Kongens Lyngby

### Contact person(s)

Katja Dyppel Weber  
Partner, Ph.D.

### Contact info

E: kdw@corit.dk  
M: +45 4042 2295

### Main competencies / focus areas

CORIT Advisory P/S is an independent boutique tax advisory firm in Denmark. Our main competencies are advisory within Danish and international corporate tax issues.

Our dedication is to provide top tier tax advisory services with a relentless focus on quality and technical competences. Our finest ambition is to assist businesses address, manage and mitigate tax risks in a rapidly changing global environment.

To meet this ambition, we strive towards obtaining a true understanding of your business, your strategy, your needs and being your trusted advisor and business partner. In addition, we offer a unique combination of practical and applicable tax advisory services with the knowledge and insight of academia. We transform academic knowledge into practical solutions.

### Description of products and services

CORIT Advisory provides high quality tax services within a specified area of expertise. Our areas of expertise fall within certain specified categories:

- International and corporate tax,
- Transactions, structuring and corporate finance,
- Digital business models,
- Transfer pricing,
- Strategic tax advice, and
- Tax controversy.

### Experience with Invest in Denmark

We have started our relationship in 2014 but have until now no experience with Invest on Denmark.

### Experience with assisting foreign establishments in Denmark

We have considerable experience in assisting foreign clients with efficient and appropriate tax structuring (corporate and group structures, financial and cash-flow structures etc.) of inbound investments and business activities in Denmark and offer advice concerning all Danish and international tax aspects of investment in Denmark. In addition, we also have experience in assisting foreign clients analysing and mapping their global tax exposure and issues.

### Company website

[www.corit-advisory.com](http://www.corit-advisory.com)

### Presence in Denmark

Lyngby/Copenhagen

### Language skills within the company

English and Scandinavian



## DLA PIPER

### Address

Oslo Plads 2  
2100 København Ø

### Contact person(s)

Martin Lavesen

### Contact info

E: martin.lavesen@dk.dlapiper.com  
T: +45 40 18 00 81

### Main competencies / focus areas

Our sector teams deliver services to our clients globally within:

- Energy and natural resources, Financial services and banking, Restructuring and insolvency, Government contracting, Hospitality and leisure, Insurance, Life sciences, Media, sport and entertainment, Real estate, Retail, Technology, Shipment and transport, M&A corporate, Commercial dispute resolution, Employment and labour, International law. Tax, EU and competition, Privacy and data security

### Description of products and services

DLA Piper is a global law firm with lawyers located in more than 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific, positioning us to help clients with their legal needs around the world. We strive to be the leading global business law firm by delivering quality and value to our clients. We achieve this through practical and innovative legal solutions that help our clients succeed. We deliver consistent services across our platform of practices and sectors in all matters we undertake. Our clients range from multinational, Global 1000, and Fortune 500 enterprises to emerging companies developing industry leading technologies. They include more than half of the Fortune 250 and nearly half of the FTSE 350 or their subsidiaries. We also advise governments and public sector bodies. DLA Piper Denmark is an international, business-oriented law firm with offices in Copenhagen and Aarhus. DLA Piper Denmark assists in all legal areas, but the main area the firm offers counselling in is the field of commercial law for Danish and foreign companies, financial institutions, insurance companies, associations and foundations. At DLA Piper Denmark we believe in being close to the client's reality in order to provide the correct solutions in each and every case. Hence, we wish to be involved from the very beginning. We have a complete team of specialized attorneys reaching across the entire spectrum of law. Legal expertise goes hand in hand with commercial understanding and knowledge of our client's way of doing business. We have a large number of specialists, who we can draw on depending on the assignment at issue. This is how we work. This is how we believe we can be the best business partner.

### Experience with Invest in Denmark

None. However, we see a large potential and would be pleased to assist Invest in Denmark going forward.

### Experience with assisting foreign establishments in Denmark

DLA Piper Denmark has extensive experience in helping foreign companies establish themselves in Denmark, including making investments.

### Company website

www.dlapiper.dom/da/denmark

### Presence in Denmark

Copenhagen and Aarhus

### Global Presence (affiliates, partners etc.)

More than 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific, positioning us to help clients with their legal needs around the world.

### Language skills within the company

Scandinavian languages, English, German and Russian



## DRACHMANN ADVOKATER

DRACHMANN  
ADVOKATER

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**Address**

DRACHMANN ADVOKATER I/S  
Nordhavnsvej 1, 2<sup>nd</sup> floor  
3000 Helsingør

**Contact person(s)**

Anders Drachmann  
Lawyer (H), Partner

Søren Hansen  
Lawyer (H), Partner

**Contact info**

E: ad@drachmann.dk  
T: 49 28 04 35

E: sh@drachmann.dk  
T: 49 28 04 25

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**Main competencies / focus areas**

DRACHMANN ADVOKATER is a full-service law firm, who can provide high quality services within a numerous area of the law. We render our services within all aspects of public, corporate and commercial law including M&A, construction law, establishment (start-up), commercial contracts, general business consultancy, litigation and arbitration (admitted to the supreme court), dispute resolution, tax law, real estate, banking and finance, employment law, debt collection, restructuring & insolvency and more.

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**Description of products and services**

DRACHMANN ADVOKATER consists of five lawyers, who are all partners, three paralegals and seven secretaries. Together the partners represent a full-service law firm, but each of the partners also have their own expertise.

We put a great deal of focus on having a loyal, trusting and confidential relationship with our clients, and we prioritize our client's needs in every single case. At DRACHMANN ADVOKATER we have a simple philosophy: to solve the client's problem. This is done by always focussing on finding the best and fastest solution, regardless whether this is achieved with traditional legal tools or negotiation.

DRACHMANN ADVOKATER has through the years specialized in small and medium sized companies both situated within but especially outside of Copenhagen. Our partners have an extensive knowledge of what it is like to run a company outside of Copenhagen, both the challenges but also the advantages it has.

Our partners have obtained extensive experience and commercial insight in many different industries and businesses by being on the board of many different companies. This way DRACHMANN ADVOKATER has helped many small and medium sized companies to achieve success.

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**Experience with Invest in Denmark**

We started our collaboration with Invest in Denmark in 2019.

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**Experience with assisting foreign establishments in Denmark**

We have already assisted many foreign clients with their legal matters in Denmark, both on permanent basis and in relation to a single legal matter.

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**Company website**

www.drachmann.dk

**Presence in Denmark**

Helsingør and Alleroed

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**Language skills within the company**

Danish, English, Swedish, Norwegian and German.

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## EBL MILLER ROSENFALCK



### Address

ebl miller rosenfalck  
Bredgade 3, 4th floor  
1260 Copenhagen K  
Denmark

### Contact person(s)

Steen Rosenfalck  
Head of Danish Desk

### Contact info

E: steen.rosenfalck@ebl-mr.com  
T: +45 36 96 95 60  
M: +44 (0)7736 634 727

### Main competencies / focus areas

A leading European law firm with offices in Copenhagen and London working closely together on providing integrated solutions to our international client base.

Most of our lawyers have trained and/or worked internationally and understand the challenges our clients face when expanding their business into Denmark.

### Description of products and services

ebl miller rosenfalck is a full-service law firm specialising in international trade and business migration. With an in-depth knowledge of cross border issues, we advise on:

- Company formation and domiciliation
- Shareholder and joint venture agreements
- Employment contracts and handbooks
- Commercial and residential property
- Commercial contracts
- Terms and conditions
- Mergers and acquisitions
- Website terms including privacy policies
- Corporate structuring

In addition to our legal expertise, we are often able to assist with other practicalities of starting a business such as introductions to:

- Immigration advice/visa specialists
- Tax specialist for advice on corporate structuring and repatriation of funds
- Accountants/auditors for:
  - Comprehensive personal and corporate tax service
  - Local compliance incl. payroll
  - Audits and accounts preparation

### Experience with Invest in Denmark

Working closely with Invest in Denmark's offices internationally and in particular in London and Paris.

### Experience with assisting foreign establishments in Denmark

Headquartered in London our lawyers have assisted overseas businesses with their corporate set up and inward investments in Europe for more than 15 years. We also have an office in Copenhagen servicing our international clients in Denmark.

### Company website

www.ebl-mr.com

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners etc.)

United Kingdom.  
Belgium, France and Germany.  
A further 29 countries covering Europe, India, USA, China, Brazil & Argentina via Warwick Legal network.

### Language skills within the company

Danish, Italian, English, Cantonese,  
French, Mandarin, German, Polish

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## GALST LAW FIRM

G A L S T

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### Address:

Galst Law Firm  
Gammel Strand 44  
DK-1202

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### Contact person(s)

Name : Christian Steen Laursen  
Title : Attorney-at-law, partner

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### Contact info

E: [csi@galst.dk](mailto:csi@galst.dk)  
T: +45 3363 7416  
M: + 45 2912 7444

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### Main competencies / focus areas

GALST is a medium-sized internationally oriented law firm. Since 2015, we have had a permanent ranking on The Legal 500's list of the best law firms in Denmark. In 2019, this was within the fields of intellectual property law, dispute resolution, real estate and Commercial Corporate and M&A

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### Description of products and services

Helping foreign businesses start up in Denmark we offer a wide range of fixed fee legal start up packages, for instance on the establishment of Danish companies with full UK/DK bilingual formation documents.

- Corporate commercial
- Lease law
- Formation of companies and branches of companies
- Employment law
- M&A
- GDPR
- Authentication, legalisation & apostille services
- c/o services and secretarial services

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### Experience with Invest in Denmark

GALST Law Firm has been part Invest in Denmark's service provider network since 2010. Through Invest in Denmark we have helped numerous foreign businesses getting well established in Denmark.

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### Experience with assisting foreign establishments in Denmark

GALST has substantial experience in helping foreign business getting started in Denmark. International client are often referred to us via our consistent ranking on Legal500, through the international alliance Alloit Group, through Invest in Denmark, through The Danish Bar and Law Society, and from colleagues in the Danish law sector.

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### Company website

[www.galst.dk](http://www.galst.dk)

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### Presence in Denmark

Copenhagen

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### Global Presence (affiliates, partners etc.)

Part of [www.alloittgroup.net](http://www.alloittgroup.net)

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### Language skills within the company

Danish, Swedish, Norwegian, English, French, German

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## HJULMANDKAPTAIN

## HjulmandKaptain

### Address

HjulmandKaptain  
Østre Havnegade 12  
DK-9000 Aalborg

### Contact person(s)

Mads Balsby Wilkens  
Attorney and Equity Partner

Thomas T. Bang Christensen  
Attorney and Equity Partner

### Contact info

E: mwi@70151000.dk  
T: +45 7015 1000  
M: +45 4097 9700

E: ttc@70151000.dk  
M: +45 4128 0175

### Main competencies / focus areas

- Corporate & commercial matters
- Mergers & Acquisitions
- International transactions
- International contracts
- Litigation & Arbitration
- Off-shore
- Maritime & transportation
- Intellectual Property Rights
- IT & E-commerce
- Real estate & construction
- Employment law
- Tax law
- Insolvency & Reconstruction
- Personal data law
- Procurement law

### Description of products and services

HjulmandKaptain is a modern full-service law firm. Our attorneys possess wide experience and knowledge, all being specialised within various legal fields, which ensures a competent and professional counselling.

Our clients include many kinds of corporations, both in Denmark and abroad, right from industrial groups and publicly quoted companies to small and medium-sized companies. Northern Denmark is the gateway to Scandinavia, and as the largest law firm in this region with more than 150 specialised and experienced employees, we have close and long-standing relations to Norway and Sweden. Our values are based upon commitment, competence and proximity.

### Experience with Invest in Denmark

HjulmandKaptain has been working with Invest in Denmark for several years.

### Experience with assisting foreign establishments in Denmark

HjulmandKaptain has assisted many foreign companies from various industries in all aspects of setting up or expanding their business operations in Denmark.

### Company website

www.hjulmandkaptain.dk

### Presence in Denmark

Aalborg, Aarhus, Frederikshavn and Hjørring

### Global Presence (affiliates, partners etc.)

Denmark.  
Member of the legal network "International Jurists".

### Language skills within the company

Danish, other Scandinavian languages, English and German

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**HORTEN****Address**

Horten Advokatpartnerselskab  
Philip Heymans Allé 7  
2900 Hellerup

**Contact person(s)**

Christian Gregersen  
Managing Partner

**Contact info**

E: [cgr@horten.dk](mailto:cgr@horten.dk)  
T: +45 33 34 43 12

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**Main competencies / focus areas**

Horten is specialised within sectors characterised by strict regulation or where technological development and innovative approaches are fundamental - such as energy and supply, Life Science and Healthcare, IT, technology and media as well as the public sector. We use our special expertise within regulated areas proactively to solve complex problems and think innovatively, be it new energy forms, advanced technology or cooperation between public and private parties.

We have many years' experience advising on the conflicting interests of the public and private sector, e.g. on complex PPP projects, conversion of public companies in the utilities sector or the development of entirely new technological markets in the gaming industry.

Here, we use our regulatory knowledge to the benefit of our clients. By combining advanced legal skills, a strategic approach and political understanding, we advise on entities and see new possibilities.

We lead the way together with our clients as we are not afraid to ask questions and propose challenges. We focus our efforts on expanding and developing our services within sectors where regulation affects our clients' activities.

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**Description of products and services**

Horten is a full-service law firm with more than 60 years' experience and 350 employees. It relies on the firm's solid background and many interdisciplinary areas of expertise to create results for its clients — and Horten is at its very best in sectors characterised by rapid development and intense regulation.

Horten covers all legal practice areas: banking and finance, capital markets, commercial, EU/public procurement/competition, real estate and construction, corporate/M&A, dispute resolution, energy and natural resources, environment, intellectual property, insurance, technology, regulatory, employment, restructuring and insolvency and tax.

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**Company website**

<https://en.horten.dk/>

**Presence in Denmark**

Copenhagen  
Aarhus  
Herning

**Global Presence (affiliates, partners etc.)**

Greenland

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**Language skills within the company**

Scandinavian languages, English, German,  
French

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**IUNO****Address**

IUNO  
Njalsgade 19C  
DK-2300 Copenhagen S

**Contact person(s)**

Anders Etgen Reitz

**Contact info**

E: aer@iuno.law  
T: +45 53742704

**Main competencies / focus areas**

IUNO is a highly specialized law firm providing legal services to Danish and International companies within five areas:

- HR Legal
- Transport & Aviation
- Tort & Insurance
- Corporate & Commercial
- Data & Technology

**Description of products and services**

IUNO provides legal services for international business clients within the five key business areas mentioned above. IUNO is founded in Denmark, but has Nordic focus, with offices in Copenhagen, Stockholm and Oslo, and a strong international approach. Half of its work has an international dimension, which is possible because of a strong international network.

IUNO stands out from other Danish law firms by having a more modern and innovative approach. The business philosophy is to have a fresh outlook, finding new ways to create better and more modern solutions and to challenge conventional thinking as this meets the clients' needs better. IUNO is known for its quick response time, competitive rates and alternative fee arrangements while still providing premium legal advice of the same quality and depth as the major players.

**Experience with Invest in Denmark**

IUNO has cooperated with Invest in Denmark for many years and assisted a number of foreign companies with establishing or expanding their business activities in Denmark.

**Experience with foreign establishments in Denmark**

IUNO is one of the most international law firms in Denmark, assisting foreign companies in setting up or expanding their business in Denmark on a daily basis. The customer's size ranges from Fortune 500 multinational corporations to SMEs. IUNO provides a one-stop-shop approach to setting up in Denmark, and can assist with contacts to banks, payroll providers, real estate agents, etc.

**Company website**

www.IUNO.law

**Presence in Denmark**

Copenhagen

**Global presence**

(affiliates, partners etc.)

IUNO cover the Nordic region, with offices in Copenhagen, Stockholm and Oslo.

IUNO has a strong international network and can service clients around the world.

**Language skills within the company**

Danish, English, Swedish, Norwegian, German, French

## Poul Schmith

**KAMMERADVOKATEN / POUL SCHMITH****Address**

Poul Schmith  
Vester Farimagsgade 23  
DK-1606 Copenhagen V

**Contact person(s)**

Ronnie Kandler, Partner

Lasse Myrup Pedersen, Senior Manager

**Contact info**

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M: +45 3126 2026

E: [lape@kammeradvokaten.dk](mailto:lape@kammeradvokaten.dk)  
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**Main competencies / focus areas**

We have grown to be one of the largest and leading law firms in Denmark with a staff of more than 600 employees (+300 lawyers).

As a full-service law firm, we are handling a wide range of matters, and our specialists cover all legal areas.

In addition to advising private Danish and international clients, we have been the preferred legal adviser to the Danish government since 1936 which gives us a deep understanding of the political environment that our clients operate in.

We invest in long term relationships and share legal and sector specific knowledge with our clients. We are also happy to offer flexible fee arrangements.

**Description of products and services**

As a full-service law firm, we cover all legal areas, including corporate, competition, insolvency, M&A and greenfield investments, banking and finance, real estate, construction, infrastructure projects, EU law, tax law, contracts and public procurement. We have substantial experience within the private as well as the public sector, and with almost 1,500 court and arbitration cases a year we have unparalleled litigation expertise.

Find more information about us at <https://poulschmith.com/services>

**Experience with Invest in Denmark**

We cooperate with Invest in Denmark in various matters, and we are happy to share our network, participate in events etc. Our team has worked with Invest in Denmark on several projects, and the team has also held M&A training sessions for many of Invest in Denmark employees all around the world.

**Experience with foreign establishments in Denmark**

Our corporate/M&A team has assisted numerous international companies in connection with (i) acquisitions of Danish companies and (ii) setting up subsidiaries or joint ventures in Denmark.

**Company website**

<https://poulschmith.com/>

**Presence in Denmark**

Copenhagen  
Aarhus

**Language skills within the company**

Danish, English

## KROMANN REUMERT

KROMANN  
REUMERT

### Address

Kromann Reumert  
  
Sundkrogsgade 5  
  
DK-2100 Copenhagen

### Contact person(s)

Marianne Philip  
Partner  
  
Oliver Machholdt  
Partner

### Contact info

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P: +45 40 79 10 14  
  
E: omh@kromannreumert.com  
P: +45 61 20 11 74

### Main competencies / focus areas

A dedicated attentive full-service law firm; Internationally recognised as Denmark's leading law firm; Commercial insight and providing value-adding solutions are core values; Invests in long term relationships, offers flexible fee structures and share knowledge.

### Description of products and services

We are recognised as Denmark's leading law firm. We have approx. 500 dedicated employees, including about 300 lawyers, and cover more than 30 specialist practice areas. Our cooperation with clients is characterised by commitment and focus, and we make every effort to remain a reliable and responsible partner in all respects.

We are unique in our ability to assemble hand-picked teams of lawyers across the firm that can work together in a seamless manner to address our clients' specific needs. One of the key reasons why this type of cooperation is possible is the firm's structure, which includes equal sharing of profits among the partners. This ensures that our clients and their needs are always put first. Again in 2021, Kromann Reumert has excelled in the international ratings. Kromann Reumert takes top positions in all legal areas in Chambers Global 2021. Furthermore, Kromann Reumert was named "Denmark Firm of the Year" at the IFLR Europe Awards 2021 and named "Denmark Law Firm of the Year 2021" by Chambers Europe – for the 2nd year in a row.

### Experience with Invest in Denmark

Kromann Reumert is orientated towards the global market and acts for both Danish and foreign clients. A substantial part of Kromann Reumert's work includes an international element and we have substantial experience in assisting foreign businesses in establishments in Denmark.

### Experience with assisting foreign establishments in Denmark

Kromann Reumert is orientated towards the global market and acts for both Danish and foreign clients. A substantial part of Kromann Reumert's work includes an international element, and we have substantial experience in assisting foreign businesses in establishments in Denmark.

We are experienced in advising large PE funds and corporates on investing in Denmark, and we also assist both small, mid-sized and large international businesses within a variety of sectors with setting up their activity in Denmark through incorporation of subsidiaries, tax advice related to establishment and employment advice. Furthermore, we have a practice group of specialists advising on Foreign Direct Investments, including the current Danish FDI regulation, and all aspects of the screening and approval procedure in connection with investments into and out of Denmark.

### Company website

www.kromannreumert.com/en

### Presence in Denmark

We have offices in Copenhagen and Aarhus.

### Global Presence (affiliates, partners etc.)

Denmark and United Kingdom (London) We can offer a one-stop shop solution for the Nordic region through cooperation with partner law firms.

Kromann Reumert is part of the Lex Mundi network, as the only Danish law firm, providing access to top legal advice all over the world.

### Language skills within the company

The Scandinavian languages, English and German.



## LEAD RÖDL & PARTNER

## LEAD | Rödl & Partner

### Address

LEAD Rödl & Partner  
Store Kongensgade 40H, 2.  
1264 Copenhagen K

### Contact person(s)

Alexandra Huber  
Partner, Attorney-at-law

### Contact info

E: alexandra.huber@lead-roedl.dk  
T: +45 44 45 50 00  
M: +45 51 16 74 94

### Main competencies / focus areas

- LEAD Rödl & Partner is a dedicated law firm providing legal services to Danish and International companies. The company is a part of Rödl & Partner who is present with 106 offices in 48 countries. Worldwide, we are 5,130 colleagues, counting attorneys, tax advisers, management and IT consultants and auditors. LEAD Rödl & Partner is the Danish legal office.
- LEAD Rödl & Partner advises companies from all over the world. We have a team of highly qualified lawyers with international backgrounds and experiences, which is why we offer our services in Danish, English, German, Spanish, French and Italian. Our lawyers have a wide experience and an extensive knowledge within various legal areas which ensures a competent and professional counselling. We stand out from other law firms by incorporating a high professional standard with the in-depth knowledge of our clients linguistic and cultural prerequisites. Our business values are based upon commitment, cooperation and communication.
- LEAD Rödl & Partner focuses on the competences that are most required by foreign and Danish export-oriented companies. Our main areas are: Employment Law & HR, Corporate/Commercial & M&A, Public Procurement, Construction Law, Public law, taxation and dispute resolution.

### Description of products and services

For standard services we offer package solutions at flat rates, and we have a substantial experience in assisting foreign business in establishments in Denmark regarding setting up a new business, expanding business in Denmark or abroad, hiring additional staff, investing in promising projects or participating in public tender.

We are an international law firm combined with the advantages of a local boutique law firm. From 2019 we've extended our cooperation with Rödl & Partner Denmark, who offers all kinds of audit and accounting services to small, medium-sized and large enterprises. All services are rendered from our respective Copenhagen offices.

### Experience with Invest in Denmark

LEAD Rödl & Partner has cooperated with Invest in Denmark for more than 10 years, and LEAD Rödl & Partner has also organized seminars and events in cooperation with Invest in Denmark.

### Experience with assisting foreign establishments in Denmark

LEAD Rödl & Partner's lawyers have many years of experience in assisting international companies from various industries with regard to their establishments in Denmark – from the establishment of their organization to the daily operation and expansion of the organization.

### Company website

www.lead-roedl.dk/en

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners etc.)

Through Rödl & Partner we are present in 48 countries with 106 office locations worldwide

### Language skills within the company

Danish, English, German, French, Italian and Spanish

## MAGNUSSON DENMARK ADVOKATPARTNERSELSKAB



### Address

Bredgade 30  
1260 København K

### Contact person(s)

Nikolaj Juhl Hansen  
Managing Partner

### Contact info

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T: +45 8251 5100  
M: +45 2774 0507

### Main competencies / focus areas

Magnusson is one of only a few international law firms with a Danish office.

Magnusson is a full-service law firm and offer a broad range of legal services within corporate and commercial law relevant to foreign businesses setting up operations or investing in Denmark. We cover company law, employment, public procurement, construction, GDPR and data protection, commercial contracts, restructuring and insolvency, regulatory and EU related matters, real estate and infrastructure, energy law, dispute resolution, bank and finance, technology, IPR, tax etc.

Magnusson also has offices in all other countries in the Baltic Sea region. We pride ourselves on establishing personalized relationship with our clients. We do our utmost to understand our clients' needs and expectations, which is not possible without a personalized relationship.

### Description of products and services

We put our clients' interests at the heart of everything we do. We offer cost efficient and transparent legal services where you always know the price of an assignment before we do it. Our lawyers are used to working in an international environment with colleagues and clients from all cultures worldwide.

We understand the needs of international clients when they set up in a new jurisdiction; you need top quality legal advice at a transparent price. That is why we are able to offer fixed price solutions on all legal assignments; company set up, lease contract, M&A, employment agreements, registration of IPR, review of commercial contracts – you name it. We believe that our detailed knowledge of local markets across the Baltic Sea Region including Denmark, the extensive experience of the firm's lawyers and a strong sense of a commercial "can do" approach to business help us contribute effectively to our clients' success – that is how we add value.

### Experience with Invest in Denmark

The core of our business is to advise international clients on establishment and business operations in Denmark. We do that every day. With our international reach and language capabilities, we also understand the cultural and language challenges facing you in Denmark and can assist you to overcome these. We understand intimately the new Danish investment screening legislation that is very relevant in relation to foreign businesses that wants to set up operations in Denmark. We have assisted and provide regular on-going legal advice to +150 foreign companies set up in Denmark. We offer comprehensive, full service legal services, including in relation to corporate, tax, employment, FDI, banking etc.

### Experience with assisting foreign establishments in Denmark

The core of our business is to advise international clients on establishment and business operations in Denmark. We do that every day. With our international reach and language capabilities, we also understand the cultural and language challenges facing you in Denmark and can assist you to overcome these. We have assisted and provide regular on-going legal advice to +150 foreign companies set up in Denmark. We offer comprehensive, full service legal services.

### Company website

[www.magnussonlaw.com](http://www.magnussonlaw.com)

### Presence in Denmark

Office in the heart of Copenhagen with easy access to transport, hotels and sightseeing.

### Global Presence (affiliates, partners etc.)

Sweden, Norway, Finland, Estonia, Latvia, Lithuania, Russia, China Desk, Middle East Desk

### Language skills within the company

Danish, Scandinavian, Baltics, Finnish, English, Spanish, French, German, Farsi, Mandarin, Russian

**MAZANTI-ANDERSEN****Address**

Mazanti-Andersen Korsø Jensen  
Amaliegade 10  
DK-1256 Copenhagen

**Contact person(s)**

Thomas Weisbjerg  
Partner, Attorney-at-law

**Contact info**

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**Main competencies / focus areas***Venture Capital*

Mazanti Transactions has gained a reputation as market leaders within venture capital investments through long-term cooperation with Danish and foreign managers, corporate VCs, founders, DVCA and Invest Europe. Mazanti Transactions has one of the most experienced venture teams in Denmark with five partners that are mainly or exclusively engaged within venture and seed capital in all industries, including in particular IT, tech and life science.

Mazanti Transactions is recommended in the 2020 edition of the international rating publication Legal 500: "Very strong venture capital practice, probably the leading team in Denmark"

*Other key areas of expertise:*

Corporate & Commercial, Transactions (M&A), Real Estate, Dispute Resolution and Insolvency

**Description of products and services***Venture Capital*

Within venture capital, Mazanti Transactions' expertise includes among others all legal aspects of the following:

- Establishment of start-ups
- Ongoing advice to founders and venture companies
- Financing rounds: equity investments, convertible debentures, SAFE notes, etc., both in pre-seed / seed rounds, A and B rounds and later rounds
- Exits in the form of IPOs (Danish and cross-border stock listings) or sales / private placement
- Incentive programs (warrants, options, phantom models, etc.)
- Shareholders' Agreements and Investment Agreements, etc.
- Term sheets and investment documents
- Special clauses, including preferential rights, anti-dilution provisions, key man clauses, exit provisions and governance structures

*Mazanti Pulse*

Mazanti Pulse is an online resource provided by Mazanti Transactions delivering news, insights and free legal documents to players in the Danish venture capital and private equity industry: [www.mazantipulse.com](http://www.mazantipulse.com)

**Experience with Invest in Denmark**

We have started our collaboration with Invest in Denmark in 2020.

**Experience with foreign establishments in Denmark**

Mazanti Transactions has extensive experience in assisting foreign clients and start-ups, including foreign venture companies, founders, business angels, venture funds and other foreign investors in connection with all aspects of venture capital and setting up new businesses in Denmark.

**Company website**

[www.mazanti.dk](http://www.mazanti.dk)  
[www.mazantipulse.com](http://www.mazantipulse.com)

**Presence in Denmark**

Copenhagen  
Odense

**Global presence**

(affiliates, partners etc.)

Mazanti has comprehensive cooperation with leading law firms in all key jurisdictions.

**Language skills within the company**

English and Scandinavian languages

## METTE KLINGSTEN LAW FIRM

**METTE KLINGSTEN**  
LAW FIRM

### Address

Østerfælled Torv 3  
2100 Copenhagen

### Contact person(s)

Mette Klingsten  
Attorney-At-Law (Supreme Court)

### Contact info

E: mk@mklaw.dk  
T: +45 31440100  
M: +45 31440100

### Main competencies / focus areas

Mette Klingsten Law Firm's key practice areas are:

- Employment and Labour law
- International employment and global mobility
- Corporate immigration
- Company formation and corporate matters
- Aviation regulatory issues
- Data protection
- Whistleblowing

### Description of products and services

Mette Klingsten Law firm is a boutique law firm offering legal services in all aspects of employment law, company formation and related areas. We have extensive experience of advising national and international organisations on employment law as well as corporate matters, and have assisted numerous international organizations establish themselves in Denmark. Our team has a truly international focus with our lawyers being qualified in different jurisdictions, in addition to our partnership with ELLINT (Employment and Labor Lawyers International) which gives Mette Klingsten Law Firm an extensive global reach. We regularly assist clients who operate in a global environment and our international experience is a considerable advantage to many clients. We act for a broad range of corporate clients including multinational, SME's and startups. As a boutique law firm we are able to provide value based practical advice in a dynamic environment and are able to prioritize clients' needs on an individual basis.

Mette Klingsten is named as one of the leading employment lawyers in Denmark in the Legal 500.

### Experience with Invest in Denmark

Mette Klingsten Law Firm has been a service provider with Invest in Denmark since 2017.

### Experience with assisting foreign establishments in Denmark

Mette Klingsten acts for both foreign and Danish clients and has assisted numerous foreign clients establish businesses in Denmark. Recently with have assisted the following:

- US and UK company operating in the offshore sector establish a presence in Denmark;
- NZ based company establishing an entity in Denmark;
- Dutch company establishing a branch in Denmark; and
- A number of other mid-size and international businesses within a variety of sectors establishing activity in Denmark

### Company website

www.mklaw.dk

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners etc.)

Mette Klingsten Law Firm is a member of ELLINT which has significant global coverage and has long-standing relationships with law firms in other key global jurisdictions and frequently project manages multi-jurisdictional employment issues.

### Language skills within the company

Scandinavian Languages and English

# NJORD LAW FIRM



## Company

NJORD Lawfirm  
Pilestræde 58  
1112 Copenhagen, Denmark

## Contact person(s)

Jens Christian Dreyer  
Attorney at law/Partner

## Contact info

E: jcd@njordlaw.com  
T: +45 77 40 10 36  
M: +45 61 16 40 46

## Main competencies / focus areas

NJORD is a full service lawfirm and have competencies in the following legal disciplines;

Baltic Nordic Legal • Banking & Finance • Capital Markets • Commercial Lease • Corporate • Data Protection • Dispute Resolution • Employment • Energy • Environment & CleanTech • Competition & EU • NewTech • Nordic Legal • Private Equity • Probate and Private Law • Procurement Law • Professional liability • Public Authorities • Real Estate & Construction • Tax & VAT • Technology, Media & Communications • Foundations & Charity Franchising & Distribution • German Nordic Legal • Infrastructure • Insolvency & Restructuring • Insurance & Reinsurance • Intellectual Property • IT & Telecom • Life Sciences & HealthTech • Maritime, Transport • Mergers & Acquisitions

## Description of products and services

- NJORD is a leading international law firm in Denmark. We work across borders and with all legal disciplines. Primary markets are Denmark, the Nordic countries, the Baltic States, and Germany.
- ONE-STOP SHOP; We function as a gateway to the entire Nordic and Baltic region. We have a strong local foundation, a Nordic approach, and experience with large-scale collaborations across borders around the world. 40 of the World's TOP100 brands use NJORD as their legal advisor.
- NORDIC SET-UP; We assist on a daily basis international clients with establishment in the Nordics. We are a multi-cultural organisation and speak +20 languages, why we most likely speak the client's language.
- We assist our international clients with a start-kit which include; (i) incorporation (ii) an address (iii) bank account.
- The first meeting with a potential new client is free of charge.

## Experience with Invest in Denmark

NJORD has been a service provider for Invest in Denmark for the past five years.

## Experience with assisting foreign establishments in Denmark

NJORD has assisted +400 international clients with establishment in Denmark during the last five years, and we consider this as our core business.

## Company website

www.njordlaw.com

## Presence in Denmark

Copenhagen, Aarhus and Silkeborg

## Global Presence (affiliates, partners etc.)

Estonia, Latvia, and Lithuania

## Language skills within the company

Austrian, Azeri (Azerbaijani), Bosnian (Bosanski), Catalan, Croatian, Danish, Dutch, English, Estonian, Farsi, Finnish, French, German, Icelandic, Italian, Japanese, Latvian, Lithuanian, Norwegian, Polish, Portuguese, Russian, Serbian, Spanish, Swedish.

## RET&RÅD ADVOKATER

### Address

Ret&Råd Advokater Glostrup Law Firm  
Banegårdsvej 1  
DK-2600 Glostrup

### Contact person(s)

Nicholas Ørum Keller  
Partner | Lawyer

Carne Pérez Cot  
Spanish / Danish Lawyer

### Contact info

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T: +45 4630 4682

E: cpc@ret-raad.dk  
T: +45 4630 4672

### Main competencies / focus areas

Ret&Råd Law Firm is a **Nordic full-service** law firm with a certified Spanish lawyer and a long tradition of advising on international matters. Our main competencies are:

- Establishment / Start-up
- Danish payroll & tax
- Employment and Labour Law (Danish & Scandinavian law)
- Corporate and commercial
- Spanish law, culture and businesses
- M&A
- Real estate

### Description of products and services

We differ from other law firms by creating value for you as our client at three important points:

- **Fast on-set of action** – we are a medium-sized, very agile law firm specialized in small/medium-sized businesses. This means that we are able to react very quickly and provide fast solutions for you.
- **One point of contact** – You will receive a single point of contact with us, regardless of the legal matter. Easy and quick.
- **Our prices are transparent** – we manage expectations in advance and offer fixed/package prices. We understand that you need to know your expenses in advance.

### Experience with Invest in Denmark

We started our cooperation with Invest in Denmark in 2019 and have assisted a similar agency in a Spanish-speaking country for years prior to that.

### Experience with assisting foreign establishments in Denmark

Our international profile has resulted in many cross-border cases through the years. To highlight a few typical matters; Assisting a mid-size **Asian** brewery setting up a business in Denmark – we advised on company form, tax, establishment in Denmark, employment contracts etc. Similarly, we have drafted commercial contracts for **cross-Scandinavian** trade, and we have held lectures for an entire **US pay-roll team** on Danish law.

### Company website

www.ret-raad.dk/glostrup  
[www.ret-raad.dk/rr-international](http://www.ret-raad.dk/rr-international)

### Language skills within the company

Danish, Spanish, Catalan, Portuguese,  
English, French, German, Scandinavian  
languages, Tamil

### Presence in Denmark

Copenhagen

### Global Presence (affiliates, partners etc.)

Close Scandinavian and Spanish partnerships for quick solutions to our clients' challenges.

## WTC ADVOKATERNE



### Address

WTC advokaterne A/S

Slotsgade 36B, 1. sal  
DK – 3400 Hillerød

### Contact person(s)

**Helle Jørgsholm**  
Partner, Attorney-at-Law

**Gabriel L.K. Martiny**  
Partner, Attorney-at-Law

### Contact info

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T: +45 48 22 00 25  
M: +45 20 22 60 95

E: [glm@wtc.dk](mailto:glm@wtc.dk)  
T: +45 48 22 00 13  
M: +45 22 14 00 47

### Main competencies / focus areas

- Corporate and Commercial Law
- Market Entry / Business Start-up
- M&A
- Intellectual Property Rights
- GDPR / Data Protection
- Employment Law
- Real Estate and Investments
- Entertainment & Media
- Environment, Social and Governance (ESG)
- Litigation

### Description of products and services

WTC advokaterne is a mid-size Danish law firm with expertise within a wide range of practice areas. We offer a flexible and accessible range of services and aim to earn the role as our clients' trusted advisor when important business decisions need to be made - or legal issues arise – including potential litigation.

Our advice is tailored and adapted so it is always pragmatic, action oriented, value creating in the long term and relevant for the individual client and the client's business needs.

Each client will be allocated an experienced attorney-at-Law who will be responsible as the one-point-contact for the client.

### Experience with Invest in Denmark

We began our collaboration with Invest in Denmark in 2020 and look forward to assisting new businesses wishing to enter the Danish market or investing in Denmark.

### Experience with assisting foreign establishments in Denmark

WTC advokaterne is specialised in assisting businesses who want to establish a business presence in Denmark and subsequently in assisting those new entities with their day-to-day legal needs. We can help with a wide variety of legal documents, contracts and also offer tailored advice covering your IP rights and Danish employment law.

### Company website

[www.wtc.dk](http://www.wtc.dk)

### Presence in Denmark

Our offices are located in Hillerød and Helsingør but our clients span both foreign and domestic businesses.

### Global Presence (affiliates, partners etc.)

We collaborate with leading law firms all over the world.

### Language skills within the company

Scandinavian languages, English and German.



## 360 LAW FIRM

### Address

Lautrupsgade 7  
2100 København Ø

### Contact person(s)

Ulrik Fleischer-Michaelsen  
Advokat, Attorney, Partner

### Contact info

E: ufm@360-lawfirm.com  
T: +45 69 166 360  
M: +45 25 245 137

### Main competencies / focus areas

360 Law Firm is a full service Lawfirm. We handle all legal and tax matters in all Nordic countries. We understand your business, culture and language and provide the optimal legal solutions to your needs. Since we cover all Nordic countries, we know the differences and how to structure in the best way. We engage in clients' industries and combine business insight with legal competences. Our clients are served within all key sectors such as cleantech, tech, datacenters, life science, construction and infra structure, food, design, and innovation.

### Description of products and services

Most of our clients do not want to devote resources talking directly to many different specialists. We deliver our services through One Point of Contact. In this way, your contact knows your preferences and priorities. Legal solutions are tailor-made to your needs. Everything is handled from establishment of corporate and tax structure to expansions through acquisitions or partnering. Denmark is often used as platform for expansions into the other Nordic countries. In such case we continue to handle all legal and tax matters in all countries and continue to deliver this through your one point of contact. Budget is important and we provide cost estimates for each assignment. First meetings are free of charge.

### Experience with Invest in Denmark

For more than 20 years we have collaborated with Invest in Denmark.

### Experience with assisting foreign establishments in Denmark

We have assisted countless numbers of corporations establishing or expanding into Denmark.

### Company website

www.360-lawfirm.dk

### Presence in Denmark

Copenhagen and Odense. We work closely together with major municipalities throughout Denmark

### Global Presence (affiliates, partners etc.)

We handle all legal and tax matters in other countries and deliver everything through your One Point of Contact. You do not need to engage directly with many specialists in many countries.

### Language skills within the company

English, Italian, Spanish, Portuguese, French, German and Scandinavian languages  
We have dual certified lawyers from Italy and Spain within our firm.



# REAL ESTATE



## COLLIERS INTERNATIONAL DANMARK A/S

### Address

Colliers International Danmark A/S  
Toldbodgade 33, 1253 Copenhagen K

### Contact person(s)

Peter Lassen  
Senior Director & Partner

### Contact info

E: [peter.lassen@colliers.com](mailto:peter.lassen@colliers.com)  
T: +45 20 45 30 53

### Main competencies / focus areas

Colliers is by far the largest and most experienced commercial and investment property advisor in Denmark. In addition to property sales, commercial leasing, tenant representation and valuations, our services include market research and advisory services in respect of urban renewal and site developments, property-related investment strategies etc.

### Description of products and services

Peter Lassen's main focus areas are the management of Colliers' Danish user segments and mid-market investment properties in Copenhagen. As a real estate agent, Peter primarily facilitates transactions and provides investment advice in addition to assisting with city development projects, lettings and valuations.

### Experience with Invest in Denmark

Our team of capital markets specialists is market leading in the field of property sales and advisory services involving major investment properties, portfolios and property companies. In 2018, we helped facilitate property transactions worth a total of just under DKK 25bn.

### Experience with assisting foreign establishments in Denmark

Colliers has a history of assisting foreign establishments in and out of Denmark. Colliers has assisted with both sides of property sale and purchase, advisory services and letting within the office, retail and the industry segments.

### Company website

[www.colliers.dk](http://www.colliers.dk)

### Presence in Denmark

150 employees  
5 offices

### Global Presence (affiliates, partners etc.)

17,000 employees  
485 in 68

### Language skills within the company

In addition to native-level Danish, most Colliers employees in Denmark are proficient in English. We take pride in offering high-level products in both languages.



## LIBAK RETAIL

### Address

Libak Retail  
Edelhofvej 6  
DK - 8462 Harlev - Aarhus

### Contact person(s)

Henrik Libak

Martin Uebel

### Contact info

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E: mu@libak-retail.dk  
M: +45 21 15 88 02

### Main competencies / focus areas

- We find premises/locations for retail chains – all over Denmark
- We find tenants for premises or projects within retail
- Chain establishment – if a retail chain is going to establish themselves in Denmark, we help with all aspects of this process
- Tasks solved for nearly 100 retail concepts. We are experts in retail with a vast experience on executive level

### Description of products and services

Find premises/locations:

- When you need a new premise or location for your retail chain, or you want to relocate
- We always have access to many good premises and/or locations also through our large network
- If you want to find an investment property

Find tenants:

- If you as a landlord or project developer want to find tenants
- We have actual knowledge of which chains are looking for a specific premise in a specific city/area
- We have a systematic 100 % overview of all retail chains in Denmark – meaning who can potentially be interested in a specific city/area

Establishing a new chain in Denmark:

- Find the perfect location for the chain/concept
- Help to adapt the concept to Danish conditions
- Support the process from idea to operation

### Experience with Invest in Denmark

We have been a part of Invest in Denmark since 2016.

### Experience with assisting foreign establishments in Denmark

Helped foreign retail chains by finding locations and guided them in the process also meaning handling the lease contracts.

Introduction of Starbucks and Carl's Jr. to the Danish market.

Purchase of investment properties for international investors.

### Company website

www.libak-retail.dk

### Presence in Denmark

Copenhagen & Aarhus

### Global Presence (affiliates, partners etc.)

Libak Retail is also represented in the DACH region (www.libak-retail.de)

### Language skills within the company

English, German and Danish

# RECRUITMENT

**ADECCO A/S****Address**

Adecco A/S  
Falkoner Allé 1, 4.  
DK-2000 Frederiksberg

**Contact person(s)**

Lisette Kaaber  
Senior Account Manager

**Contact info**

E: Lisette.kaaber@adecco.dk

**Main competencies / focus areas**

- Temporary workers
- Recruitment services
- Payroll services
- Outplacement
- Second Opinion
- Tests – personal and cognitive
- On site solutions

**Description of products and services**

We assist in paying salary, deduct taxes, paying pension etc. to Danish employees working for a foreign company not established in Denmark. If the company has not identified the employee themselves, Adecco can assist recruiting the employee. Our process is:

- Meeting with the company (often by Skype) to identify personal and professional skills required
- Making a job ad to be accepted by the company
- Active search in Adecco's network
- Initial screening of candidates by phone to uncover skills and also motivation for applying for the job
- Sending personal and cognitive tests to candidates, that proceed after initial screening
- Invite to personal interview at Adecco's location – feedback of tests is included in the interview
- Reference check
- Criminal record check
- Presentation of candidate(s) to the company

**Experience with Invest in Denmark**

Worked with Invest in Denmark since 2014 assisting with payroll of employees living in Denmark for companies not having a Legal Entity/VAT number in Denmark.

**Experience with assisting foreign establishments in Denmark**

We have helped several companies payrolling employees.

**Company website**

Denmark: Adecco.dk  
Global: Adecco.com // Adeccogroup.com

**Presence in Denmark**

HQ in Frederiksberg, part of the capitol of Copenhagen. Branches around Denmark in most of the largest cities.

**Global Presence (affiliates, partners etc.)**

Adecco Group

**Language skills within the company**

Danish, English, Polish, Swedish, Norwegian

## MOVING TALENT

moving talent

### Address

Moving Talent ApS  
Rosenørns Alle 31, 2  
1970 Frederiksberg C

### Contact person(s)

Fredrik Bjurö  
Recruitment Consultant  
  
Kenneth Oldenburg  
CEO

### Contact info

E: Kbh@movingtalent.dk  
T: +45 88 136 136  
M: +45 29 727 464

### Main competencies / focus areas

TECHNOLOGY | FINANCE & ADMIN | COMMERCIAL | Event Staffing

International HR and recruitment services within:

- Recruitment and search
- HR consultancy (e.g., advise for foreign staff moving to DK)
- Temporary staffing and freelance consultants
- Event Staffing

Get your staff on all organisational levels, employee, specialist, or management.

### Description of products and services

Moving Talent is specialised in staffing solutions and search consultancy within Technology, Finance & Administration and Commercial roles. All areas at employee, specialist, and management level.

### Search and Recruitment Processes

Working with Moving Talent provides you the best talent in the market and gives you access to our strong professional network. All your resource-consuming tasks associated with the recruitment are taken care of, and the final personnel selection is carried out in close cooperation with you.

### Temporary Staffing and consulting

In connection with temporary staffing or freelance consulting, both the recruitment process and administrative tasks that follows are taken care of. I.e., payroll, vacation pay, taxes, social security benefits etc. Continued close contact with our temps and consultants, ensure the well-being of all staff, leading to continuous commitment to your important working tasks.

### Event Staffing

Are you hosting events, you knocked the right door. Moving Talent is a leading provider of event staff at all levels.

### Experience with Invest in Denmark

Moving Talent have been cooperating with Invest in Denmark since 2009 and are frequently supporting foreign companies expanding in the Danish/Nordic market.

### Experience with assisting foreign establishments in Denmark

Moving Talent has assisted foreign companies establishing in Denmark since 2003. In cooperation with Invest in Denmark, Moving Talent is experienced in assisting foreign companies with HR and staffing services, accounting and back-office services including contact to the Danish authorities on behalf of the company.

### Company website

www.movingtalent.eu

### Presence in Denmark

Copenhagen and Kolding.  
Satellite offices throughout Denmark.

### Global Presence (affiliates, partners etc.)

**Sweden:** Helsingborg, Lund and Malmö.  
Satellite offices in Gothenburg and Stockholm

**Finland:** Helsinki

### Language skills within the company

English, Danish, Swedish, Finnish, German,  
French and Chinese (Cantonese/Mandarin)



## HURECON

### Address

Centervænget 19 st. th.  
3400 Hillerød  
Denmark

### Contact person(s)

Margaret Petersen  
Manager

### Contact info

E: mp@hurecon.dk  
T: +45 20495451  
M: +45 20495451

### Main competencies / focus areas

We are specialists in headhunting & recruitment / search & selection and we have successfully completed more than a thousand recruits and headhunting tasks. Both in Denmark and internationally

We started as the first with the no cure no pay concept. We did this because we think that all companies should have the opportunity for professional specialized assistance, with the highest level of service, the highest security and the best guarantees - Our guarantees and prices are the best in the industry.

We are very proud that several of our colleagues have followed suit and copied parts of the method in their concepts.

We work 100% according to the no cure no pay principle. Our guarantees and prices are the best in the industry.

### Description of products and services

We headhunt/recruit managers, specialists and generalists in all functional areas and at all levels and in all industries.

We are the only ones who offer both headhunting and recruitment to **no cure no pay** - and at the same competitive **price**.

We also have the longest **satisfaction guarantee**. This we can because our **quality & safety** are the best in the market.

You can also always use us in parts of your recruitment and pick the items you want in our **10-step concept**.

### Experience with Invest in Denmark

We have been provider to Invest in Denmark for more than ten years

### Experience with assisting foreign establishments in Denmark

We have assisted several companies establishing in Denmark

### Company website

<http://hurecon.dk/en/>

### Presence in Denmark

Hurecon was established in the year 2000

### Global Presence (affiliates, partners etc.)

We have customers all over the world

### Language skills within the company

Danish and English

## MATCHMAKER A/S



### Address

MatchMaker A/S

Osterfaelled Torv 5  
DK-2100 Copenhagen O

### Contact person(s)

Jan Tornfeldt  
CEO

Marianne Rosendal  
Manager

### Contact info

jt@matchmaker.dk  
+4529999040

mr@matchmaker.dk  
+4535254080  
+4553662073

### Main competencies / focus areas

- MatchMaker Recruitment is data driven recruitment of key personnel and specialists within IT, Engineering, Finance and Sales
- MatchMaker Executive is Executive Search of Managers (including C-level) and specialists

### Description of products and services

MatchMaker operates in 2 brands reflecting 2 different processes:

MatchMaker recruitment delivers very qualified recruitment processes and candidates – fast and at fixed competitive prices. With No-Cure-No-Pay given total exclusivity and 12 months guarantee. The search of candidates is very targeted based on heavy use of our own internal database and of use of the most up-to-date search tools externally.

MatchMaker delivers modern Executive Search based on a Multichannel search process taking advantage of every possible way of spotting talented candidates and targeting them. We cover up to C-level positions in a broad area of industries – with +50% within IT and Engineering. MatchMaker and Promando was founded in 1992 as MatchMaker A/S.

### Experience with Invest in Denmark

We have recently got a IT/Design company from the UK as a client due to this Service Provider Network-catalogue.

### Experience with assisting foreign establishments in Denmark

We have many years of experience assisting foreign companies in establishment in Denmark. Through our international partnership ERI and through reference from Copenhagen Capacity. Mainly within IT, Engineering, Pharma and Consulting.

### Company website

www.matchmaker.dk

### Presence in Denmark

Copenhagen (Osterfaelled Torv 5, DK-2100 Copenhagen O), Kolding (Haderslevvej 36, DK-6000 Kolding)

### Global Presence (affiliates, partners etc.)

Partner in a Global Search Network, Executive Resources International, ERI.  
www.erinternational.net

### Language skills within the company

English, Danish, Swedish, Norwegian



## QTC NORDICS APS (QTC RECRUITMENT)



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**Address**

QTC Nordics ApS (QTC Recruitment)

Gammel Kongevej 1, 1610 Copenhagen,  
Denmark.**Contact person(s)**Herman Christiansen  
Business Developer**Contact info**E: h.christiansen@qtcrecruitment.com  
T: +45 89 88 26 70

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**Main competencies / focus areas**

QTC Recruitments focus is staffing & recruitment within the life science industry. Our main area of focus is to provide tailor-made recruitment services for all types of companies within the life science industry in Denmark.

QTC Recruitment, is the Life Science recruiter with the biggest (online) network within North-West Europe. Our goal is bringing together Life Science professionals with start-ups, growing and renowned organisations in the Life Science industry. We specialise within Pharma, Biotechnology, Food Science and Medical Devices. In short, our services are recruitment services where we find and match the right candidates for any and all positions and for any and all companies within the life science market. We can give new clients in Denmark the right network.

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**Description of products and services**

We offer recruitment services within permanent placements, interim assignments and other recruitment and other related HR services and RPO-solutions.

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**Experience with Invest in Denmark**

QTC Recruitment does not have previous experience with Invest in Denmark.

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**Experience with assisting foreign establishments in Denmark**

We don't have experience assisting foreign establishments in Denmark yet. We work on a daily basis with many international companies and we have a lot of experience doing international business and working across borders.

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**Company website**

www.qtcrecruitment.com

**Presence in Denmark**

Office in Copenhagen.

**Global Presence (affiliates, partners etc.)**HQ in Amsterdam (Netherlands)  
QTC Recruitment B.V.

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**Language skills within the company**Danish, English, Dutch, Faroese, and Mandarin

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**SHORTLIST – THE TALENT ACQUISITION COMPANY.****Address**

Shortlist ApS  
Kigkurren 8, D, 1 sal.  
2300 Copenhagen S.  
Denmark

**Contact person(s)**

Troels Skydt  
CEO

**Contact info**

E: Troels.Skydt@shortlist.dk  
T: 0045 31 40 50 50  
M: 0045 25 14 54 44

**Main competencies / focus areas**

- Candidate sourcing
- Market Research
- Shortlists
- Employer Branding
- Talent Acquisition Interim candidates sourcing solutions.
- Use Shortlist when you need attracting candidates for a various of positions.

**Description of products and services**

- Before entering a new market, market research can be relevant, wanting to investigate for possible qualities of employees. Shortlist can give an overview of the specific candidate market for one more position.
- Sourcing candidates for specific positions.
- **The DNA of Shortlist**, is the Shortlist process, this process will give you a field of relevant candidates who are screened and ready to into your own recruitment process. Press here to see more:  
The output from the process, will be 3-5 relevant and motivated candidates who are ready enter into Vestas own recruitment process.
- Attracting specialist is not an easy process, through an employer branding campaign you will reach the best potential candidates.
- Need more that a Shortlist? Shortlists can provide a TA service through an Interim solution.

**Experience with Invest in Denmark**

Just Signed up.

**Experience with assisting foreign establishments in Denmark**

Very experienced, Shortlist works daily with the biggest Danish and international companies.

**Company website**

Shortlist.dk

**Presence in Denmark**

Copenhagen

**Language skills within the company**

Danish, Swedish, Norwegian, German, English

# **RELOCATION SERVICES AND CULTURAL INTERCHANGE**



## COPENHAGEN EXPATS

### Address

Roerholm 48  
DK-4000 Roskilde

### Contact person(s)

Lene Minshall  
Owner

### Contact info

E: [lene@copenhagenexpats.com](mailto:lene@copenhagenexpats.com)  
M: +45 2620 6082

### Main competencies / focus areas

Extensive experience with foreign and Danish lease agreements and expatriates. Most recently responsible for the leasing portfolio at the US Embassy Copenhagen, including matching diplomats with suitable properties, negotiating American leases, handling move-in and move-out processes (landlord disputes etc.), building working relationships with landlords and housing agents.

### Description of products and services

Full-service relocation provider with local market knowledge.

Copenhagen Expats provide end-to-end services covering all the activities a relocation process consists of: housing assistance, lease assistance and settling-in services.

- We understand the ups and downs of uprooting one's life and having to start over in a new country
- We know the market and the Danish rules and regulations
- We help companies maximize productivity and reduce labor costs

### Experience with Invest in Denmark

New to the program

### Experience with assisting foreign establishments in Denmark

Expat relocation services, contract management, lease and landlord negotiations.

### Company website

[www.copenhagenexpats.com](http://www.copenhagenexpats.com)

### Presence in Denmark

Roerholm 48, 4000 Roskilde  
Regus Copenhagen – Shared office locations

### Language skills within the company

English & Danish



## COPENHAGEN RELOCATIONS

### Address

**COPENHAGEN RELOCATIONS**  
IMMIGRATION & RELOCATION SOLUTIONS  
INTERNATIONAL HOUSE  
Gyldenløvesgade 11, 1st floor  
DK-1600 Copenhagen V

### Contact person(s)

Michèle Bramstoft  
Irena Rudan

### Contact info

contact@relocate.dk  
immigration@relocate.dk

T: +45 7020 9580  
M: +45 2867 0157

### Main competencies / focus areas

- Immigration Solution Specialists
- Relocation Solution Specialists
- Property Inspection & Renovation Management Specialists

### Description of products and services

#### IMMIGRATION SOLUTIONS

- ✓ EU Registration Certificates
- ✓ NON EU Work & Residence Permits
- ✓ Legalizations/ RUT – Foreign Service Registration/Visas/Other related services
- ✓ EU Registration Certificates
- ✓ NON-EU Work & Residence Permits
- ✓ Family Re-unification
- ✓ Permanent residency
- ✓ Fast-track applications
- ✓ Danish citizenship
- ✓ Legalizations
- ✓ RUT – Foreign Service Registration
- ✓ Visas / Other related services

#### RELOCATION SOLUTIONS & PROGRAMS

- ✓ Pre-Hire Call / Look See Tour / Orientation Tour
- ✓ Temporary Accommodation
- ✓ Relocation Package Solutions
- ✓ Home Purchase Assistance
- ✓ Home Search (Lease Negotiation - Move-In Report)
- ✓ Settling-in Services (Local Registration - Banks, etc.)
- ✓ School Search
- ✓ Hotline Service
- ✓ Car / Pet Registration
- ✓ Property Management (Occupied Program / Vacant Program)
- ✓ Tenancy Management
- ✓ Seminars/Coaching/Cultural Awareness/Language training/Spousal Support
- ✓ Departure Services (De-registration / Repatriation)
- ✓ Property Inspection & Renovation Management Services
- ✓ Mobility Management

### Experience with Invest in Denmark

COPENHAGEN RELOCATIONS is an active service provider to Invest in Denmark.

### Experience with assisting foreign establishments in Denmark

Successfully supporting organizations with their human resource talent for 26 years, COPENHAGEN RELOCATIONS is Denmark's premier mobility solution provider. Accredited with the EuRA Global Quality Seal under GDPR specifications, COPENHAGEN RELOCATIONS is the only Danish mobility provider to have earned this honor. Additionally, our in house Relocation Management Systems enhances the HR & Assignee experience.

### Company website

www.relocate.dk

### Presence in Denmark

COPENHAGEN RELOCATIONS is headquartered at the INTERNATIONAL HOUSE in Copenhagen, and services the entire Happy Kingdom of Denmark.

### Global Presence (affiliates, partners etc.)

- ✓ tiranetwork.org
- ✓ eura-relocation.com
- ✓ aremobility.com
- ✓ Cartus Global Network

### Language skills within the company

Danish, English, German, French, Spanish, Portuguese, Romanian, Hindi, Punjabi

## RELOCARE



### Address

Relocare Group ApS  
Hummeltoftevej 49, 2830 Virum  
Denmark

### Contact person(s)

Else Christensen, Managing Director

### Contact info

E: ec@relocare.dk  
T: +45 20 85 17 11

### Main competencies / focus areas

Relocare provides best basis for attracting, recruiting, relocating and retaining international employees and families. Retention starts before Attraction! Relocare makes global mobility easy and transparent with a clear focus on retention throughout the whole service portfolio. We are disrupting on traditional destination and taxation service deliverables and we do that with great results, with a clear focus on compliance providing significant cost savings for our clients.

### Description of products and services

- Global relocation management
- Immigration/work and residence permit for all EU and Non-EU citizen
- Attraction and recruitment of expats and families
- International tax consultancy, tax registration and tax return.
- Social security, EURES transfer rules and pension
- Posted worker Directive EU set up and posting
- Relocation 360 degrees including job support for spouses and all destination services
- International move of household goods by partnership
- Retention programs and cultural coaching
- Tenancy management
- Cultural training and intercultural profile assessment of employees, HR and management
- Consulting on talent management, onboarding programs and HR legal assistance

### Experience with Invest in Denmark

Experience with Invest in Denmark since 2009

### Experience with assisting foreign establishments in Denmark

We have assisted many overseas companies, including Spanish, French, Chinese, Indian and American companies for establishment in Denmark.

### Company website

www.relocare.dk

### Presence in Denmark

Covering all of Denmark from offices in Jutland and Zealand

### Global Presence (affiliates, partners etc.)

Relocare Sweden AB located in Lund and Stockholm

### Language skills within the company:

#### Danish

Danish, English, Swedish, French, German, Polish, Spanish.



## SETTWELL RELOCATION

### Address

Alfa Quality Moving Denmark A/S  
Stamholmen 165A  
2650 Hvidovre

### Contact person(s)

Ken Krogtoft  
Senior Sales Executive

### Contact info

E: ken.krogtoft@alfamoving.com  
M: +45 2093 6295

### Main competencies / focus areas

- Immigration services
- Destination services
- Personal tax and consultancy services
- Removal and storage services

### Description of products and services (Not limited to the service description below, ask for services not described here)

- EU residence document
- Non EU work and residence permit
- Immigration renewal service
- Pre-hire tour
- Temporary accommodation
- Home search, lease negotiation, move-in report
- Local registration package; CPR, MitID and bank
- Tax registration
- Area orientation tour
- School search
- Departure and deregistration service
- Expense management
- Tenancy management
- Removal of household goods
- Short and long term storage of household goods
- VIP services
- Mobility Management

### Experience with Invest in Denmark

In 2021, Alfa Quality Moving Denmark acquired Settwell Relocation who has been working with Invest in Denmark, alongside Copenhagen Capacity, Invest in Odense, and Erhverv Aarhus.

### Experience with assisting foreign establishments in Denmark

Following the acquisition of Settwell Relocation in early 2021, and the full migration of the two companies later that year, Alfa Denmark has become market leader on the Danish market for immigration, destination and removal services.

With a combined 47 years of experience, Alfa Denmark takes pride in assisting Danish and international companies in their mobility process when hiring employees from abroad to work and reside in Denmark.

Our clients consist of corporate, private and industry partners, and we have assisted thousands of families and companies throughout the years, with strong focus on quality, care and sustainability. Our mission is to improve the lives of the relocating employee and family members whilst being a trusted partner of the corporate client.

### Company website

www.alfamoving.com

### Presence in Denmark

Copenhagen, Aarhus, Kolding & Esbjerg

### Global Presence (affiliates, partners etc.)

Alfa Quality Moving is the leading provider of global mobility services in Scandinavia, with 10 offices in Sweden, Denmark, Norway and Finland. Globally, we work with a network of trusted global partners.

### Language skills within the company:

Danish, English, German, French, Spanish, Icelandic, Swedish, Turkish, Russian, Hungarian

## SPOUSECARE

spousecare®

### Address:

Spousecare ApS  
Gyldenløvesgade 11, 3<sup>rd</sup> floor  
1600 Copenhagen V

### Contact person(s)

Anette Pilmark  
Managing Director  
  
Sys Vecht  
Senior Career Counsellor

### Contact info

T: +45 2290 7682  
  
sv@spousecare.dk  
T: +45 2121 4698

### Main competencies / focus areas

- Individual Spousecare Programmes for accompanying spouses and partners
- Cultural workshops about Danish culture and work culture for both accompanying spouses and new international talents
- Workshops for groups, couples or one-on-one training
- Career Counselling ~ Job Search workshops
- Workshops about Prof. Networking and LinkedIn
- Networking activities and social events
- Certified CQ (Cultural Intelligence) facilitator

### Description of products and services

Spousecare ensures spouses get the most out of their stay in Denmark and make their experience a positive one. Through one-on-one coaching, group workshops and events, Spousecare provides spouses and partners **with individual tailor-made support** and orientation while transitioning to Denmark, a deep understanding of Danish culture and society, access to a social network and personalized career counselling. Programmes can span over the course of 2,4 or 6 months and all include free membership of our exclusive Spousecare network.

For international leaders, specialists and talents, we facilitate workshop that helps your company onboard your new international leaders and specialists by providing them with necessary insight into Danish culture, work culture and society.

### Experience with Invest in Denmark

Spousecare joined the Service Provider Network in 2011.

### Experience with assisting foreign establishments in Denmark

Spousecare is working with some of the most renowned Danish companies and have 100% satisfaction rate. You can find testimonials on our website

### Company website

www.spousecare.dk

### Presence in Denmark

Spousecare is a Danish company, located in Copenhagen, Denmark.

### Language skills within the company

English, Danish, Swedish, Norwegian, French and German.



# SERVICED OFFICES

## CPH:OFFICE

## CPH:OFFICE

## Address

CPH:OFFICE  
Rosenørns Allé 31  
1970 Frederiksberg C

## Contact person(s)

Carman Chan  
Office Manager  
  
Kenneth Oldenburg  
CEO

## Contact info

salg@cphoffice.dk  
+45 2972 2676  
  
info@cphoffice.dk  
+45 2972 7464

## Main competencies / focus areas

- Serviced shared offices
- Coworking space
- Private offices
- Virtual offices
- Meeting and Conference rooms
- Private parking

## Description of products and services

## Office for rent

Moving Talent office offers fully furnished coworking spaces, private offices, meeting, and conference rooms (100+ pax) centrally located in Copenhagen. The offices have a neutral expression, ideal for start-ups and foreign branch offices.

## Description of the serviced office

The offices are situated in two nice brick buildings both with a lift and a sunny terrace of 150 sqm. The facilities include complimentary meeting rooms (up to 10 pax) and access to conference rooms that facilitates 100+ pax.

## Virtual offices and description of the area

With our virtual office service, you will get a business address at our premises centrally placed in Copenhagen. Call centre service is available. You will have access to meeting facilities and parking spaces by the office.

The offices are situated centrally in popular Frederiksberg C. It is an attractive area with a wealth of interesting specialty shops, lovely restaurants and pleasant cafés. Besides, you will be right next to the Forum Metro Station with just 3 minutes to Nørreport Train Station and 18 minutes to Terminal 3 at Copenhagen Airport.

## Parking – Get your own space

It is possible to get a private parking space at the office.

## Experience with Invest in Denmark

CPH:OFFICE work with several foreign companies including companies referred by Invest in Denmark.

## Experience with assisting foreign establishments in Denmark

CPH:OFFICE works with several foreign companies. Other than offering offices, we assist with a wide range of HR and administrative services.

## Company website

www.cphoffice.dk

## Presence in Denmark

Copenhagen

## Global Presence (affiliates, partners etc.)

Denmark. Included in services from CPH:OFFICE you will get access to office and meeting facilities throughout Denmark.

## Language skills within the company

Danish, English, Chinese (Cantonese & Mandarin) & French



## IWG (REGUS/SPACES)

### Address

Rådhuspladsen 16  
1550 København

### Contact person(s)

Taner Cayan  
Area Manager

### Contact info

E: [Taner.Cayan@iwgplc.com](mailto:Taner.Cayan@iwgplc.com)  
T: 0045 9117 5000

### Main competencies / focus areas

Through our world-class operating brands, we provide access to more centres, offices, co-working and drop-in workspaces than anybody else.

We are adding to our global network all the time - and we continuously invest in our workspaces to ensure we deliver what customers want.

Our multi-brand offering gives customers the freedom to choose the style of workspace that is best for their business. Our advanced digital technology helps them streamline business processes and minimise admin

### Description of products and services

#### Fully Managed Offices

Get rapid access to the customised space, infrastructure and support you need, whatever the size of your business. No set-up costs. No capital investment. Simply turn up and get to work.

#### Co-working

With co-working solutions, you get all the benefits of a full-time office but only ever pay for the number of desks you use. Shared office environments also mean increased opportunities for collaboration and networking.

#### Meeting Spaces

Bright, inspiring meetings spaces promote creative thought and accurate decision-making. Our brands offer them all over the world, in key locations including airports, railway stations, public buildings and even service stations.

### Experience with Invest in Denmark

A close and fruitful long lasting relationship with Invest in Denmark who have assisted many foreign companies with their competency and enthusiasm.

### Experience with assisting foreign establishments in Denmark

Regus have assisted many foreign companies ranging from entrepreneurs to well established Fortune 500 companies in establishing a presence and servicing them in order for them to be able to concentrate on their core competencies and grow their market in Denmark

### Company website

[www.iwg.com](http://www.iwg.com)  
[www.regus.com](http://www.regus.com)  
[www.spaces.com](http://www.spaces.com)

### Presence in Denmark

17 locations

### Global Presence (affiliates, partners etc.)

3500 locations

### Language skills within the company

Danish, English

# OTHER SERVICES

# WILLIS TOWERS WATSON

WillisTowersWatson **Address**

Rundforbivej 303  
2850 Nærum

**Contact person(s)**

Lotte Elsborg  
PA Sales

**Contact info**

E: [Lotte.Elsborg@willistowerswatson.com](mailto:Lotte.Elsborg@willistowerswatson.com)  
T: +45 88 13 98 19  
M: +45 40 45 13 66

**Main competencies / focus areas**

Willis Towers Watson (NASDAQ: WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 45,000 employees serving more than 140 countries and markets.

We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets, and ideas — the dynamic formula that drives business performance.

- Together, we unlock potential.

**Description of products and services**

We provide a very wide range of products and services.

**Pension schemes:** Corporations strive to strike a balance between providing effective and competitive retirement programs while managing cost and risk. A well-constructed investment in the right benefit mix can give your organization the financial edge it needs to recruit and retain the best talent, while helping your employees build the retirement savings they need to become financially independent in retirement.

**Non-life products:** Statutory occupational injury insurances as well as countless different solutions, which cover a very wide range of risks.

**Experience with Invest in Denmark**

We do not yet have any experience with Invest in Denmark.

**Experience with assisting foreign establishments in Denmark**

We have very extensive experience in assisting foreign companies in Denmark through our international presence. International clients often choose to use the same advisor worldwide (wherever possible), and thus we constantly experience having international clients in Denmark referred to us via foreign parent companies.

**Company website**

<https://www.willistowerswatson.com/en-HR>

**Presence in Denmark**

<https://www.willistowerswatson.com/da-DK/>

**Global Presence (affiliates, partners etc.)**

Present in more than 140 countries and markets

**Language skills within the company**

In Denmark: Danish and English / Worldwide:  
"All" languages

**WORLD COURIER A/S****AmerisourceBergen**  
World Courier**Address**Avedoereholmen 96.D  
2650 Hvidovre**Contact person(s)**Simon Nord  
Sales Manager**Contact info**E: sales@worldcourier.dk  
T: +4532460680**Main competencies / focus areas**

World Courier instills confidence with logistics and supply chain programs that are in complete alignment with your business goals, as well as industry expertise and best practices, experienced personnel and global reach with local resources that ensure timely delivery, optimal handling and reduced risk for critical products. Companies trust us to transport and store their time- and temperature-sensitive products because they value the peace of mind that comes with our unsurpassed knowledge, global reach and flawless supply chain execution. Each trusted partnership we form with a customer is deeply rooted in our shared vision of improving global health, and it starts with gaining a holistic understanding of the strategic business objectives. With this knowledge in hand, we design and execute world-class logistics processes that mitigate risk, maximize the return on R&D investments and advance medicine. No other specialty logistics company has the experienced personnel, global offices and in-market expertise required to ensure the optimal handling, transport and delivery of vital healthcare products.

**Description of products and services**

- Clinical Trial Logistics
- Commercial Supply Chain
- Cell and Gene Therapy
- Direct to/from Patient
- Pharmaceutical Storage
- Distribution

**Experience with assisting foreign establishments in Denmark**

Pharmaceutical logistics, Import / Export requirements, Clinical Studies ( Logistics)

**Company website**

www.worldcourier.com

**Presence in Denmark**

Hvidovre, Hørsholm, Århus

**Global Presence (affiliates, partners etc.)**

Global reach - +150 offices

**Language skills within the company**

Danish, English, Russian

**HEADQUARTERS**

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# WE LOOK FORWARD TO HEARING FROM YOU

Invest in Denmark provides your company with a tailor-made solution for locating your business in Denmark. We measure our success by how well we contribute to yours. So, if your company is considering setting up a business or expanding your activities in Denmark, make us your first stop.

Our specialised staff across the globe has the corporate background, industry insight and well-connected networks to advise you on every aspect of locating in Denmark. Not just when you set up, but also as your business grows. Our tailor-made solutions include connecting companies with key local contacts, arranging fact-finding tours and providing comprehensive benchmark analyses. We make sense of local legislation and advantages of locating in Denmark – all free of charge and in full confidentiality.



**MINISTRY OF FOREIGN AFFAIRS  
OF DENMARK**  
*Invest in Denmark*